

ATTAINED AGE	PLAN A		ALL OTHER ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,287	107.21	1,479	123.20	1,430	119.12	1,644	136.95		
66	1,287	107.21	1,479	123.20	1,430	119.12	1,644	136.95		
67	1,287	107.21	1,479	123.20	1,430	119.12	1,644	136.95		
68	1,342	111.79	1,542	128.45	1,490	124.12	1,713	142.69		
69	1,401	116.70	1,611	134.20	1,556	129.61	1,788	148.94		
70	1,457	121.37	1,674	139.44	1,618	134.78	1,861	155.02		
71	1,514	126.12	1,740	144.94	1,680	139.94	1,933	161.02		
72	1,563	130.20	1,800	149.94	1,739	144.86	2,000	166.60		
73	1,613	134.36	1,856	154.60	1,792	149.27	2,063	171.85		
74	1,662	138.44	1,910	159.10	1,846	153.77	2,121	176.68		
75	1,702	141.78	1,958	163.10	1,891	157.52	2,175	181.18		
76	1,743	145.19	2,003	166.85	1,936	161.27	2,225	185.34		
77	1,779	148.19	2,044	170.27	1,978	164.77	2,274	189.42		
78	1,812	150.94	2,086	173.76	2,015	167.85	2,316	192.92		
79	1,846	153.77	2,121	176.68	2,051	170.85	2,358	196.42		
80	1,875	156.19	2,157	179.68	2,083	173.51	2,395	199.50		
81	1,901	158.35	2,185	182.01	2,114	176.10	2,429	202.34		
82	1,926	160.44	2,216	184.59	2,141	178.35	2,462	205.08		
83	1,953	162.68	2,246	187.09	2,169	180.68	2,494	207.75		
84	1,977	164.68	2,273	189.34	2,197	183.01	2,524	210.25		
85	2,000	166.60	2,298	191.42	2,221	185.01	2,556	212.91		
86	2,022	168.43	2,324	193.59	2,247	187.18	2,584	215.25		
87	2,043	170.18	2,349	195.67	2,272	189.26	2,608	217.25		
88	2,064	171.93	2,373	197.67	2,293	191.01	2,637	219.66		
89	2,083	173.51	2,395	199.50	2,315	192.84	2,662	221.74		
90	2,101	175.01	2,417	201.34	2,336	194.59	2,683	223.49		

ATTAINED AGE	PLAN F		ALL OTHER ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,901	158.35	2,187	182.18	2,112	175.93	2,429	202.34		
66	1,901	158.35	2,187	182.18	2,112	175.93	2,429	202.34		
67	1,901	158.35	2,187	182.18	2,112	175.93	2,429	202.34		
68	1,981	165.02	2,275	189.51	2,199	183.18	2,529	210.67		
69	2,056	171.26	2,366	197.09	2,287	190.51	2,628	218.91		
70	2,133	177.68	2,453	204.33	2,370	197.42	2,725	226.99		
71	2,205	183.68	2,538	211.42	2,452	204.25	2,820	234.91		
72	2,275	189.51	2,618	218.08	2,528	210.58	2,907	242.15		
73	2,338	194.76	2,687	223.83	2,596	216.25	2,986	248.73		
74	2,397	199.67	2,759	229.82	2,664	221.91	3,063	255.15		
75	2,452	204.25	2,820	234.91	2,725	226.99	3,133	260.98		
76	2,500	208.25	2,874	239.40	2,775	231.16	3,193	265.98		
77	2,543	211.83	2,924	243.57	2,825	235.32	3,248	270.56		
78	2,582	215.08	2,970	247.40	2,868	238.90	3,298	274.72		
79	2,618	218.08	3,012	250.90	2,907	242.15	3,346	278.72		
80	2,651	220.83	3,050	254.07	2,944	245.24	3,388	282.22		
81	2,685	223.66	3,088	257.23	2,984	248.57	3,434	286.05		
82	2,721	226.66	3,128	260.56	3,021	251.65	3,474	289.38		
83	2,752	229.24	3,166	263.73	3,057	254.65	3,518	293.05		
84	2,785	231.99	3,201	266.64	3,094	257.73	3,558	296.38		
85	2,815	234.49	3,238	269.73	3,128	260.56	3,597	299.63		
86	2,844	236.91	3,271	272.47	3,160	263.23	3,635	302.80		
87	2,874	239.40	3,305	275.31	3,192	265.89	3,669	305.63		
88	2,900	241.57	3,333	277.64	3,220	268.23	3,704	308.54		
89	2,924	243.57	3,363	280.14	3,248	270.56	3,737	311.29		
90	2,949	245.65	3,390	282.39	3,275	272.81	3,766	313.71		

ATTAINED AGE	PLAN G		ALL OTHER ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,302	108.46	1,496	124.62	1,445	120.37	1,661	138.36		
66	1,302	108.46	1,496	124.62	1,445	120.37	1,661	138.36		
67	1,302	108.46	1,496	124.62	1,445	120.37	1,661	138.36		
68	1,355	112.87	1,559	129.86	1,506	125.45	1,732	144.28		
69	1,416	117.95	1,629	135.70	1,573	131.03	1,810	150.77		
70	1,472	122.62	1,694	141.11	1,637	136.36	1,883	156.85		
71	1,529	127.37	1,759	146.52	1,700	141.61	1,954	162.77		
72	1,583	131.86	1,818	151.44	1,759	146.52	2,021	168.35		
73	1,632	135.95	1,877	156.35	1,813	151.02	2,085	173.68		
74	1,678	139.78	1,931	160.85	1,866	155.44	2,145	178.68		
75	1,721	143.36	1,980	164.93	1,913	159.35	2,200	183.26		
76	1,762	146.77	2,025	168.68	1,956	162.93	2,250	187.43		
77	1,799	149.86	2,069	172.35	1,999	166.52	2,298	191.42		
78	1,834	152.77	2,108	175.60	2,038	169.77	2,343	195.17		
79	1,866	155.44	2,145	178.68	2,073	172.68	2,383	198.50		
80	1,895	157.85	2,179	181.51	2,106	175.43	2,422	201.75		
81	1,923	160.19	2,212	184.26	2,136	177.93	2,457	204.67		
82	1,949	162.35	2,240	186.59	2,166	180.43	2,490	207.42		
83	1,974	164.43	2,269	189.01	2,194	182.76	2,523	210.17		
84	1,998	166.43	2,298	191.42	2,221	185.01	2,554	212.75		
85	2,022	168.43	2,325	193.67	2,247	187.18	2,584	215.25		
86	2,045	170.35	2,351	195.84	2,272	189.26	2,613	217.66		
87	2,066	172.10	2,377	198.00	2,296	191.26	2,640	219.91		
88	2,087	173.85	2,399	199.84	2,319	193.17	2,667	222.16		
89	2,106	175.43	2,423	201.84	2,340	194.92	2,691	224.16		
90	2,125	177.01	2,444	203.59	2,362	196.75	2,716	226.24		

ATTAINED AGE	PLAN B		ALL OTHER ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,623	135.20	1,864	155.27	1,803	150.19	2,070	172.43		
66	1,623	135.20	1,864	155.27	1,803	150.19	2,070	172.43		
67	1,623	135.20	1,864	155.27	1,803	150.19	2,070	172.43		
68	1,689	140.69	1,943	161.85	1,877	156.35	2,159	179.84		
69	1,766	147.11	2,030	169.10	1,962	163.43	2,255	187.84		
70	1,836	152.94	2,110	175.76	2,039	169.85	2,346	195.42		
71	1,905	158.69	2,192	182.59	2,118	176.43	2,434	202.75		
72	1,971	164.18	2,268	188.92	2,192	182.59	2,519	209.83		
73	2,034	169.43	2,338	194.76	2,259	188.17	2,599	216.50		
74	2,093	174.35	2,407	200.50	2,324	193.59	2,673	222.66		
75	2,145	178.68	2,466	205.42	2,385	198.67	2,741	228.33		
76	2,195	182.84	2,523	210.17	2,438	203.09	2,803	233.49		
77	2,239	186.51	2,578	214.75	2,490	207.42	2,867	238.82		
78	2,284	190.26	2,628	218.91	2,539	211.50	2,918	243.07		
79	2,324	193.59	2,673	222.66	2,584	215.25	2,971	247.48		
80	2,362	196.75	2,716	226.24	2,626	218.75	3,017	251.32		
81	2,395	199.50	2,756	229.57	2,662	221.74	3,062	255.06		
82	2,428	202.25	2,793	232.66	2,699	224.83	3,102	258.40		
83	2,459	204.83	2,830	235.74	2,734	227.74	3,142	261.73		
84	2,489	207.33	2,861	238.32	2,767	230.49	3,181	264.98		
85	2,519	209.83	2,897	241.32	2,799	233.16	3,218	268.06		
86	2,548	212.25	2,930	244.07	2,831	235.82	3,256	271.22		
87	2,575	214.50	2,961	246.65	2,859	238.15	3,290	274.06		
88	2,601	216.66	2,990	249.07	2,889	240.65	3,322	276.72		
89	2,626	218.75	3,020	251.57	2,915	242.82	3,354	279.39		
90	2,647	220.50	3,047	253.82	2,943	245.15	3,383	281.80		

ATTAINED AGE	PLAN A	ZIP CODES 889, 891							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,544	128.62	1,775	147.86	1,716	142.94	1,973	164.35	
66	1,544	128.62	1,775	147.86	1,716	142.94	1,973	164.35	
67	1,544	128.62	1,775	147.86	1,716	142.94	1,973	164.35	
68	1,610	134.11	1,850	154.11	1,788	148.94	2,056	171.26	
69	1,681	140.03	1,933	161.02	1,867	155.52	2,146	178.76	
70	1,748	145.61	2,009	167.35	1,942	161.77	2,233	186.01	
71	1,817	151.36	2,088	173.93	2,016	167.93	2,320	193.26	
72	1,876	156.27	2,160	179.93	2,087	173.85	2,400	199.92	
73	1,936	161.27	2,227	185.51	2,150	179.10	2,476	206.25	
74	1,994	166.10	2,292	190.92	2,215	184.51	2,545	212.00	
75	2,042	170.10	2,350	195.76	2,269	189.01	2,610	217.41	
76	2,092	174.26	2,404	200.25	2,323	193.51	2,670	222.41	
77	2,135	177.85	2,453	204.33	2,374	197.75	2,729	227.33	
78	2,174	181.09	2,503	208.50	2,418	201.42	2,779	231.49	
79	2,215	184.51	2,545	212.00	2,461	205.00	2,830	235.74	
80	2,250	187.43	2,588	215.58	2,500	208.25	2,874	239.40	
81	2,281	190.01	2,622	218.41	2,537	211.33	2,915	242.82	
82	2,311	192.51	2,659	221.49	2,569	214.00	2,954	246.07	
83	2,344	195.26	2,695	224.49	2,603	216.83	2,993	249.32	
84	2,372	197.59	2,728	227.24	2,636	219.58	3,029	252.32	
85	2,400	199.92	2,758	229.74	2,665	221.99	3,067	255.48	
86	2,426	202.09	2,789	232.32	2,696	224.58	3,101	258.31	
87	2,452	204.25	2,819	234.82	2,726	227.08	3,130	260.73	
88	2,477	206.33	2,848	237.24	2,752	229.24	3,164	263.56	
89	2,500	208.25	2,874	239.40	2,778	231.41	3,194	266.06	
90	2,521	210.00	2,900	241.57	2,803	233.49	3,220	268.23	

ATTAINED AGE	PLAN F	ZIP CODES 889, 891							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	2,281	190.01	2,624	218.58	2,534	211.08	2,915	242.82	
66	2,281	190.01	2,624	218.58	2,534	211.08	2,915	242.82	
67	2,281	190.01	2,624	218.58	2,534	211.08	2,915	242.82	
68	2,377	198.00	2,730	227.41	2,639	219.83	3,035	252.82	
69	2,467	205.50	2,839	236.49	2,744	228.58	3,154	262.73	
70	2,560	213.25	2,944	245.24	2,844	236.91	3,270	272.39	
71	2,646	220.41	3,046	253.73	2,942	245.07	3,384	281.89	
72	2,730	227.41	3,142	261.73	3,034	252.73	3,488	290.55	
73	2,806	233.74	3,224	268.56	3,115	259.48	3,583	298.46	
74	2,876	239.57	3,311	275.81	3,197	266.31	3,676	306.21	
75	2,942	245.07	3,384	281.89	3,270	272.39	3,760	313.21	
76	3,000	249.90	3,449	287.30	3,330	277.39	3,832	319.21	
77	3,052	254.23	3,509	292.30	3,390	282.39	3,898	324.70	
78	3,098	258.06	3,564	296.88	3,442	286.72	3,958	329.70	
79	3,142	261.73	3,614	301.05	3,488	290.55	4,015	334.45	
80	3,181	264.98	3,660	304.88	3,533	294.30	4,066	338.70	
81	3,222	268.39	3,706	308.71	3,581	298.30	4,121	343.28	
82	3,265	271.97	3,754	312.71	3,625	301.96	4,169	347.28	
83	3,302	275.06	3,799	316.46	3,668	305.54	4,222	351.69	
84	3,342	278.39	3,841	319.96	3,713	309.29	4,270	355.69	
85	3,378	281.39	3,886	323.70	3,754	312.71	4,316	359.52	
86	3,413	284.30	3,925	326.95	3,792	315.87	4,362	363.35	
87	3,449	287.30	3,966	330.37	3,830	319.04	4,403	366.77	
88	3,480	289.88	4,000	333.20	3,864	321.87	4,445	370.27	
89	3,509	292.30	4,036	336.20	3,898	324.70	4,484	373.52	
90	3,539	294.80	4,068	338.86	3,930	327.37	4,519	376.43	

ATTAINED AGE	PLAN G	ZIP CODES 889, 891							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,562	130.11	1,795	149.52	1,734	144.44	1,993	166.02	
66	1,562	130.11	1,795	149.52	1,734	144.44	1,993	166.02	
67	1,562	130.11	1,795	149.52	1,734	144.44	1,993	166.02	
68	1,626	135.45	1,871	155.85	1,807	150.52	2,078	173.10	
69	1,699	141.53	1,955	162.85	1,888	157.27	2,172	180.93	
70	1,766	147.11	2,033	169.35	1,964	163.60	2,260	188.26	
71	1,835	152.86	2,111	175.85	2,040	169.93	2,345	195.34	
72	1,900	158.27	2,182	181.76	2,111	175.85	2,425	202.00	
73	1,958	163.10	2,252	187.59	2,176	181.26	2,502	208.42	
74	2,014	167.77	2,317	193.01	2,239	186.51	2,574	214.41	
75	2,065	172.01	2,376	197.92	2,296	191.26	2,640	219.91	
76	2,114	176.10	2,430	202.42	2,347	195.51	2,700	224.91	
77	2,159	179.84	2,483	206.83	2,399	199.84	2,758	229.74	
78	2,201	183.34	2,530	210.75	2,446	203.75	2,812	234.24	
79	2,239	186.51	2,574	214.41	2,488	207.25	2,860	238.24	
80	2,274	189.42	2,615	217.83	2,527	210.50	2,906	242.07	
81	2,308	192.26	2,654	221.08	2,563	213.50	2,948	245.57	
82	2,339	194.84	2,688	223.91	2,599	216.50	2,988	248.90	
83	2,369	197.34	2,723	226.83	2,633	219.33	3,028	252.23	
84	2,398	199.75	2,758	229.74	2,665	221.99	3,065	255.31	
85	2,426	202.09	2,790	232.41	2,696	224.58	3,101	258.31	
86	2,454	204.42	2,821	234.99	2,726	227.08	3,136	261.23	
87	2,479	206.50	2,852	237.57	2,755	229.49	3,168	263.89	
88	2,504	208.58	2,879	239.82	2,783	231.82	3,200	266.56	
89	2,527	210.50	2,908	242.24	2,808	233.91	3,229	268.98	
90	2,550	212.42	2,933	244.32	2,834	236.07	3,259	271.47	

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 30 calendar days from the date of signature.

Applications submitted by E-Application result in faster service. E-Applications must have first premium deducted by monthly EFT. Changes to payment mode can be made after the first premium has been drafted by contacting Policyholder Services.

Applications with a live check must be mailed and not faxed.

MODAL PREMIUM OPTIONS

Semi-Annual.....	Annual x .52
Quarterly	Annual x .265
Monthly Electronic Funds Transfer (EFT)	Annual x .0833

CALCULATING RATES

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the Outline of Coverage rates:

Base rate (found in the Outline of Coverage)
x area factor (based on applicant's zip code)
= Annual premium (round to nearest whole dollar)
<i>Example:</i> \$1511 x 1.25 = \$1888.750 (\$1889)

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
x Modal factor
= Modal premium (round to nearest whole cent)
<i>Example:</i> \$1889 x .0833 = \$157.3537 (\$157.35)

STEP 2: Calculate modal premium with 5% household discount

Modal premium
x Discount (.95)
= Modal premium with discount (round to nearest whole cent)
<i>Example:</i> \$157.35 x .95 = \$149.4825 (\$149.48)

<i>Add application fee to determine total initial premium collected/draft</i>
Modal premium (with discount if discount applies)
+ Application fee
= Total initial premium (amount of check with application or initial bank draft)
<i>Example:</i> \$149.48 + \$20 = \$169.48

- All Plans: A one time only \$20 policy fee required at time of application
- Rates are Attained Age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- OE and GI use preferred rates
- For rates over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?
Contact the Agent Services team at 800 264.4000, or go to aetnaseniorproducts.com (agent side).