

ATTAINED AGE	PLAN A	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,025	85.38	1,179	98.21	1,139	94.88	1,311	109.21
66		1,067	88.88	1,226	102.13	1,185	98.71	1,363	113.54
67		1,107	92.21	1,273	106.04	1,229	102.38	1,414	117.79
68		1,148	95.63	1,320	109.96	1,276	106.29	1,467	122.20
69		1,188	98.96	1,366	113.79	1,320	109.96	1,519	126.53
70		1,229	102.38	1,414	117.79	1,366	113.79	1,571	130.86
71		1,269	105.71	1,460	121.62	1,411	117.54	1,622	135.11
72		1,310	109.12	1,506	125.45	1,455	121.20	1,673	139.36
73		1,346	112.12	1,548	128.95	1,496	124.62	1,721	143.36
74		1,383	115.20	1,591	132.53	1,537	128.03	1,769	147.36
75		1,420	118.29	1,633	136.03	1,578	131.45	1,814	151.11
76		1,456	121.28	1,674	139.44	1,618	134.78	1,861	155.02
77		1,493	124.37	1,716	142.94	1,659	138.19	1,907	158.85
78		1,509	125.70	1,736	144.61	1,677	139.69	1,929	160.69
79		1,526	127.12	1,754	146.11	1,695	141.19	1,949	162.35
80		1,542	128.45	1,773	147.69	1,713	142.69	1,970	164.10
81		1,558	129.78	1,791	149.19	1,732	144.28	1,991	165.85
82		1,574	131.11	1,811	150.86	1,749	145.69	2,012	167.60
83		1,594	132.78	1,833	152.69	1,771	147.52	2,037	169.68
84		1,614	134.45	1,856	154.60	1,794	149.44	2,063	171.85
85		1,631	135.86	1,875	156.19	1,812	150.94	2,084	173.60
86		1,647	137.20	1,894	157.77	1,830	152.44	2,105	175.35
87		1,663	138.53	1,913	159.35	1,848	153.94	2,124	176.93
88		1,680	139.94	1,931	160.85	1,866	155.44	2,146	178.76
89		1,696	141.28	1,950	162.44	1,885	157.02	2,168	180.59
90		1,712	142.61	1,969	164.02	1,902	158.44	2,187	182.18

ATTAINED AGE	PLAN F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,309	109.04	1,505	125.37	1,454	121.12	1,672	139.28
66		1,371	114.20	1,578	131.45	1,523	126.87	1,752	145.94
67		1,434	119.45	1,649	137.36	1,594	132.78	1,833	152.69
68		1,496	124.62	1,721	143.36	1,662	138.44	1,912	159.27
69		1,559	129.86	1,794	149.44	1,733	144.36	1,993	166.02
70		1,622	135.11	1,865	155.35	1,802	150.11	2,072	172.60
71		1,684	140.28	1,937	161.35	1,871	155.85	2,152	179.26
72		1,746	145.44	2,007	167.18	1,940	161.60	2,231	185.84
73		1,815	151.19	2,088	173.93	2,017	168.02	2,320	193.26
74		1,884	156.94	2,166	180.43	2,093	174.35	2,407	200.50
75		1,952	162.60	2,245	187.01	2,169	180.68	2,494	207.75
76		2,020	168.27	2,323	193.51	2,245	187.01	2,581	215.00
77		2,089	174.01	2,402	200.09	2,321	193.34	2,669	222.33
78		2,146	178.76	2,468	205.58	2,385	198.67	2,743	228.49
79		2,204	183.59	2,535	211.17	2,449	204.00	2,817	234.66
80		2,260	188.26	2,599	216.50	2,511	209.17	2,887	240.49
81		2,318	193.09	2,665	221.99	2,575	214.50	2,961	246.65
82		2,375	197.84	2,731	227.49	2,639	219.83	3,035	252.82
83		2,433	202.67	2,797	232.99	2,703	225.16	3,109	258.98
84		2,490	207.42	2,863	238.49	2,767	230.49	3,182	265.06
85		2,542	211.75	2,923	243.49	2,824	235.24	3,247	270.48
86		2,594	216.08	2,984	248.57	2,883	240.15	3,316	276.22
87		2,648	220.58	3,046	253.73	2,943	245.15	3,384	281.89
88		2,703	225.16	3,109	258.98	3,003	250.15	3,454	287.72
89		2,757	229.66	3,170	264.06	3,063	255.15	3,522	293.38
90		2,811	234.16	3,233	269.31	3,124	260.23	3,592	299.21

ATTAINED AGE	PLAN G	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		934	77.80	1,075	89.55	1,038	86.47	1,193	99.38
66		980	81.63	1,126	93.80	1,089	90.71	1,252	104.29
67		1,025	85.38	1,179	98.21	1,139	94.88	1,310	109.12
68		1,070	89.13	1,231	102.54	1,189	99.04	1,368	113.95
69		1,117	93.05	1,284	106.96	1,240	103.29	1,427	118.87
70		1,162	96.79	1,336	111.29	1,291	107.54	1,484	123.62
71		1,209	100.71	1,389	115.70	1,342	111.79	1,543	128.53
72		1,254	104.46	1,442	120.12	1,392	115.95	1,602	133.45
73		1,304	108.62	1,499	124.87	1,449	120.70	1,666	138.78
74		1,355	112.87	1,558	129.78	1,507	125.53	1,732	144.28
75		1,406	117.12	1,617	134.70	1,562	130.11	1,796	149.61
76		1,457	121.37	1,676	139.61	1,619	134.86	1,862	155.10
77		1,508	125.62	1,734	144.44	1,675	139.53	1,927	160.52
78		1,553	129.36	1,785	148.69	1,725	143.69	1,984	165.27
79		1,596	132.95	1,836	152.94	1,774	147.77	2,040	169.93
80		1,641	136.70	1,887	157.19	1,823	151.86	2,096	174.60
81		1,686	140.44	1,939	161.52	1,873	156.02	2,154	179.43
82		1,729	144.03	1,989	165.68	1,921	160.02	2,210	184.09
83		1,777	148.02	2,043	170.18	1,974	164.43	2,269	189.01
84		1,823	151.86	2,096	174.60	2,025	168.68	2,330	194.09
85		1,865	155.35	2,145	178.68	2,073	172.68	2,384	198.59
86		1,908	158.94	2,196	182.93	2,121	176.68	2,440	203.25
87		1,953	162.68	2,245	187.01	2,170	180.76	2,495	207.83
88		1,998	166.43	2,298	191.42	2,220	184.93	2,553	212.66
89		2,043	170.18	2,350	195.76	2,271	189.17	2,611	217.50
90		2,089	174.01	2,402	200.09	2,320	193.26	2,668	222.24

ATTAINED AGE	PLAN B	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,138	94.80	1,309	109.04	1,265	105.37	1,455	121.20
66		1,190	99.13	1,369	114.04	1,323	110.21	1,521	126.70
67		1,242	103.46	1,429	119.04	1,380	114.95	1,587	132.20
68		1,295	107.87	1,490	124.12	1,440	119.95	1,656	137.94
69		1,346	112.12	1,548	128.95	1,496	124.62	1,721	143.36
70		1,400	116.62	1,610	134.11	1,555	129.53	1,788	148.94
71		1,451	120.87	1,669	139.03	1,612	134.28	1,854	154.44
72		1,503	125.20	1,728	143.94	1,670	139.11	1,920	159.94
73		1,558	129.78	1,791	149.19	1,732	144.28	1,991	165.85
74		1,613	134.36	1,855	154.52	1,792	149.27	2,062	171.76
75		1,669	139.03	1,919	159.85	1,854	154.44	2,132	177.60
76		1,724	143.61	1,982	165.10	1,916	159.60	2,204	183.59
77		1,778	148.11	2,045	170.35	1,976	164.60	2,272	189.26
78		1,821	151.69	2,094	174.43	2,022	168.43	2,326	193.76
79		1,863	155.19	2,143	178.51	2,070	172.43	2,380	198.25
80		1,905	158.69	2,191	182.51	2,117	176.35	2,435	202.84
81		1,948	162.27	2,239	186.51	2,163	180.18	2,488	207.25
82		1,990	165.77	2,288	190.59	2,211	184.18	2,543	211.83
83		2,029	169.02	2,334	194.42	2,255	187.84	2,593	216.00
84		2,067	172.18	2,377	198.00	2,297	191.34	2,642	220.08
85		2,099	174.85	2,414	201.09	2,333	194.34	2,683	223.49
86		2,133	177.68	2,453	204.33	2,370	197.42	2,726	227.08
87		2,167	180.51	2,492	207.58	2,408	200.59	2,769	230.66
88		2,201	183.34	2,531	210.83	2,446	203.75	2,812	234.24
89		2,235	186.18	2,570	214.08	2,484	206.92	2,856	237.90
90		2,269	189.01	2,609	217.33	2,520	209.92	2,898	241.40

ATTAINED AGE	PLAN HI F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	524	43.65	602	50.15	583	48.56	671	55.89	
66	549	45.73	631	52.56	610	50.81	701	58.39	
67	574	47.81	660	54.98	638	53.15	733	61.06	
68	599	49.90	689	57.39	665	55.39	765	63.72	
69	624	51.98	717	59.73	693	57.73	797	66.39	
70	649	54.06	746	62.14	720	59.98	829	69.06	
71	674	56.14	775	64.56	749	62.39	861	71.72	
72	699	58.23	804	66.97	777	64.72	893	74.39	
73	726	60.48	834	69.47	806	67.14	927	77.22	
74	753	62.72	866	72.14	837	69.72	962	80.13	
75	781	65.06	898	74.80	868	72.30	998	83.13	
76	808	67.31	930	77.47	898	74.80	1,033	86.05	
77	835	69.56	961	80.05	929	77.39	1,068	88.96	
78	858	71.47	987	82.22	954	79.47	1,097	91.38	
79	881	73.39	1,013	84.38	979	81.55	1,125	93.71	
80	904	75.30	1,039	86.55	1,005	83.72	1,156	96.29	
81	928	77.30	1,067	88.88	1,031	85.88	1,186	98.79	
82	950	79.14	1,093	91.05	1,056	87.96	1,214	101.13	
83	973	81.05	1,120	93.30	1,082	90.13	1,244	103.63	
84	996	82.97	1,146	95.46	1,107	92.21	1,273	106.04	
85	1,017	84.72	1,170	97.46	1,129	94.05	1,299	108.21	
86	1,037	86.38	1,192	99.29	1,152	95.96	1,325	110.37	
87	1,059	88.21	1,217	101.38	1,176	97.96	1,353	112.70	
88	1,081	90.05	1,242	103.46	1,201	100.04	1,381	115.04	
89	1,103	91.88	1,269	105.71	1,226	102.13	1,411	117.54	
90	1,124	93.63	1,292	107.62	1,249	104.04	1,437	119.70	

ATTAINED AGE	PLAN A	ZIP CODES 730, 731, 740, 741							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,179	98.21	1,356	112.95	1,310	109.12	1,508	125.62
66		1,227	102.21	1,410	117.45	1,363	113.54	1,567	130.53
67		1,273	106.04	1,464	121.95	1,413	117.70	1,626	135.45
68		1,320	109.96	1,518	126.45	1,467	122.20	1,687	140.53
69		1,366	113.79	1,571	130.86	1,518	126.45	1,747	145.53
70		1,413	117.70	1,626	135.45	1,571	130.86	1,807	150.52
71		1,459	121.53	1,679	139.86	1,623	135.20	1,865	155.35
72		1,507	125.53	1,732	144.28	1,673	139.36	1,924	160.27
73		1,548	128.95	1,780	148.27	1,720	143.28	1,979	164.85
74		1,590	132.45	1,830	152.44	1,768	147.27	2,034	169.43
75		1,633	136.03	1,878	156.44	1,815	151.19	2,086	173.76
76		1,674	139.44	1,925	160.35	1,861	155.02	2,140	178.26
77		1,717	143.03	1,973	164.35	1,908	158.94	2,193	182.68
78		1,735	144.53	1,996	166.27	1,929	160.69	2,218	184.76
79		1,755	146.19	2,017	168.02	1,949	162.35	2,241	186.68
80		1,773	147.69	2,039	169.85	1,970	164.10	2,266	188.76
81		1,792	149.27	2,060	171.60	1,992	165.93	2,290	190.76
82		1,810	150.77	2,083	173.51	2,011	167.52	2,314	192.76
83		1,833	152.69	2,108	175.60	2,037	169.68	2,343	195.17
84		1,856	154.60	2,134	177.76	2,063	171.85	2,372	197.59
85		1,876	156.27	2,156	179.59	2,084	173.60	2,397	199.67
86		1,894	157.77	2,178	181.43	2,105	175.35	2,421	201.67
87		1,912	159.27	2,200	183.26	2,125	177.01	2,443	203.50
88		1,932	160.94	2,221	185.01	2,146	178.76	2,468	205.58
89		1,950	162.44	2,243	186.84	2,168	180.59	2,493	207.67
90		1,969	164.02	2,264	188.59	2,187	182.18	2,515	209.50

ATTAINED AGE	PLAN F	ZIP CODES 730, 731, 740, 741							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,505	125.37	1,731	144.19	1,672	139.28	1,923	160.19
66		1,577	131.36	1,815	151.19	1,751	145.86	2,015	167.85
67		1,649	137.36	1,896	157.94	1,833	152.69	2,108	175.60
68		1,720	143.28	1,979	164.85	1,911	159.19	2,199	183.18
69		1,793	149.36	2,063	171.85	1,993	166.02	2,292	190.92
70		1,865	155.35	2,145	178.68	2,072	172.60	2,383	198.50
71		1,937	161.35	2,228	185.59	2,152	179.26	2,475	206.17
72		2,008	167.27	2,308	192.26	2,231	185.84	2,566	213.75
73		2,087	173.85	2,401	200.00	2,320	193.26	2,668	222.24
74		2,167	180.51	2,491	207.50	2,407	200.50	2,768	230.57
75		2,245	187.01	2,582	215.08	2,494	207.75	2,868	238.90
76		2,323	193.51	2,671	222.49	2,582	215.08	2,968	247.23
77		2,402	200.09	2,762	230.07	2,669	222.33	3,069	255.65
78		2,468	205.58	2,838	236.41	2,743	228.49	3,154	262.73
79		2,535	211.17	2,915	242.82	2,816	234.57	3,240	269.89
80		2,599	216.50	2,989	248.98	2,888	240.57	3,320	276.56
81		2,666	222.08	3,065	255.31	2,961	246.65	3,405	283.64
82		2,731	227.49	3,141	261.65	3,035	252.82	3,490	290.72
83		2,798	233.07	3,217	267.98	3,108	258.90	3,575	297.80
84		2,864	238.57	3,292	274.22	3,182	265.06	3,659	304.79
85		2,923	243.49	3,361	279.97	3,248	270.56	3,734	311.04
86		2,983	248.48	3,432	285.89	3,315	276.14	3,813	317.62
87		3,045	253.65	3,503	291.80	3,384	281.89	3,892	324.20
88		3,108	258.90	3,575	297.80	3,453	287.63	3,972	330.87
89		3,171	264.14	3,646	303.71	3,522	293.38	4,050	337.37
90		3,233	269.31	3,718	309.71	3,593	299.30	4,131	344.11

ATTAINED AGE	PLAN G	ZIP CODES 730, 731, 740, 741							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,074	89.46	1,236	102.96	1,194	99.46	1,372	114.29
66		1,127	93.88	1,295	107.87	1,252	104.29	1,440	119.95
67		1,179	98.21	1,356	112.95	1,310	109.12	1,507	125.53
68		1,231	102.54	1,416	117.95	1,367	113.87	1,573	131.03
69		1,285	107.04	1,477	123.03	1,426	118.79	1,641	136.70
70		1,336	111.29	1,536	127.95	1,485	123.70	1,707	142.19
71		1,390	115.79	1,597	133.03	1,543	128.53	1,774	147.77
72		1,442	120.12	1,658	138.11	1,601	133.36	1,842	153.44
73		1,500	124.95	1,724	143.61	1,666	138.78	1,916	159.60
74		1,558	129.78	1,792	149.27	1,733	144.36	1,992	165.93
75		1,617	134.70	1,860	154.94	1,796	149.61	2,065	172.01
76		1,676	139.61	1,927	160.52	1,862	155.10	2,141	178.35
77		1,734	144.44	1,994	166.10	1,926	160.44	2,216	184.59
78		1,786	148.77	2,053	171.01	1,984	165.27	2,282	190.09
79		1,835	152.86	2,111	175.85	2,040	169.93	2,346	195.42
80		1,887	157.19	2,170	180.76	2,096	174.60	2,410	200.75
81		1,939	161.52	2,230	185.76	2,154	179.43	2,477	206.33
82		1,988	165.60	2,287	190.51	2,209	184.01	2,542	211.75
83		2,044	170.27	2,349	195.67	2,270	189.09	2,609	217.33
84		2,096	174.60	2,410	200.75	2,329	194.01	2,680	223.24
85		2,145	178.68	2,467	205.50	2,384	198.59	2,742	228.41
86		2,194	182.76	2,525	210.33	2,439	203.17	2,806	233.74
87		2,246	187.09	2,582	215.08	2,496	207.92	2,869	238.99
88		2,298	191.42	2,643	220.16	2,553	212.66	2,936	244.57
89		2,349	195.67	2,703	225.16	2,612	217.58	3,003	250.15
90		2,402	200.09	2,762	230.07	2,668	222.24	3,068	255.56

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 30 calendar days from the date of signature.

Applications submitted by E-Application result in faster service. E-Applications must have first premium deducted by monthly EFT. Changes to payment mode can be made after the first premium has been drafted by contacting Policyholder Services.

Applications with a live check must be mailed and not faxed.

MODAL PREMIUM OPTIONS

Semi-Annual.....	Annual x .52
Quarterly	Annual x .265
Monthly Electronic Funds Transfer (EFT)	Annual x .0833

CALCULATING RATES

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the Outline of Coverage rates:

Base rate (found in the Outline of Coverage)
x area factor (based on applicant's zip code)
= Annual premium (round to nearest whole dollar)
<i>Example:</i> \$1511 x 1.25 = \$1888.750 (\$1889)

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
x Modal factor
= Modal premium (round to nearest whole cent)
<i>Example:</i> \$1889 x .0833 = \$157.3537 (\$157.35)

STEP 2: Calculate modal premium with 7% household discount

Modal premium
x Discount (.93)
= Modal premium with discount (round to nearest whole cent)
<i>Example:</i> \$157.35 x .93 = \$146.3355 (\$146.34)

<i>Add application fee to determine total initial premium collected/draft</i>
Modal premium (with discount if discount applies)
+ Application fee
= Total initial premium (amount of check with application or initial bank draft)
<i>Example:</i> \$146.34 + \$20 = \$166.34

- All Plans: A one time only \$20 policy fee required at time of application
- Rates are Attained Age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- OE and GI use preferred rates
- For rates under age 65 and over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?
Contact the Agent Services team at 800 264.4000, or go to aetnaseniorproducts.com (agent side).