

ATTAINED AGE	PLAN A	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,036	86.30	1,192	99.29	1,151	95.88	1,323	110.21
66		1,036	86.30	1,192	99.29	1,151	95.88	1,323	110.21
67		1,036	86.30	1,192	99.29	1,151	95.88	1,323	110.21
68		1,081	90.05	1,241	103.38	1,199	99.88	1,379	114.87
69		1,127	93.88	1,298	108.12	1,254	104.46	1,440	119.95
70		1,173	97.71	1,347	112.21	1,302	108.46	1,499	124.87
71		1,219	101.54	1,401	116.70	1,354	112.79	1,555	129.53
72		1,260	104.96	1,448	120.62	1,399	116.54	1,608	133.95
73		1,300	108.29	1,493	124.37	1,443	120.20	1,662	138.44
74		1,338	111.46	1,538	128.12	1,485	123.70	1,707	142.19
75		1,371	114.20	1,577	131.36	1,522	126.78	1,751	145.86
76		1,402	116.79	1,612	134.28	1,558	129.78	1,791	149.19
77		1,432	119.29	1,645	137.03	1,592	132.61	1,830	152.44
78		1,459	121.53	1,680	139.94	1,624	135.28	1,866	155.44
79		1,485	123.70	1,707	142.19	1,650	137.45	1,897	158.02
80		1,510	125.78	1,737	144.69	1,676	139.61	1,928	160.60
81		1,530	127.45	1,760	146.61	1,701	141.69	1,955	162.85
82		1,550	129.12	1,784	148.61	1,723	143.53	1,982	165.10
83		1,572	130.95	1,808	150.61	1,746	145.44	2,009	167.35
84		1,591	132.53	1,829	152.36	1,769	147.36	2,032	169.27
85		1,608	133.95	1,851	154.19	1,788	148.94	2,057	171.35
86		1,628	135.61	1,872	155.94	1,809	150.69	2,081	173.35
87		1,644	136.95	1,891	157.52	1,828	152.27	2,100	174.93
88		1,663	138.53	1,910	159.10	1,847	153.86	2,122	176.76
89		1,676	139.61	1,928	160.60	1,864	155.27	2,143	178.51
90		1,691	140.86	1,947	162.19	1,880	156.60	2,160	179.93

ATTAINED AGE	PLAN F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,605	133.70	1,846	153.77	1,783	148.52	2,051	170.85
66		1,605	133.70	1,846	153.77	1,783	148.52	2,051	170.85
67		1,605	133.70	1,846	153.77	1,783	148.52	2,051	170.85
68		1,671	139.19	1,920	159.94	1,856	154.60	2,136	177.93
69		1,736	144.61	1,997	166.35	1,930	160.77	2,218	184.76
70		1,800	149.94	2,070	172.43	2,000	166.60	2,301	191.67
71		1,862	155.10	2,143	178.51	2,069	172.35	2,380	198.25
72		1,920	159.94	2,209	184.01	2,134	177.76	2,455	204.50
73		1,974	164.43	2,270	189.09	2,193	182.68	2,520	209.92
74		2,023	168.52	2,328	193.92	2,249	187.34	2,585	215.33
75		2,069	172.35	2,380	198.25	2,301	191.67	2,645	220.33
76		2,110	175.76	2,425	202.00	2,342	195.09	2,693	224.33
77		2,146	178.76	2,467	205.50	2,385	198.67	2,742	228.41
78		2,179	181.51	2,506	208.75	2,422	201.75	2,784	231.91
79		2,209	184.01	2,541	211.67	2,455	204.50	2,822	235.07
80		2,237	186.34	2,573	214.33	2,486	207.08	2,859	238.15
81		2,268	188.92	2,608	217.25	2,518	209.75	2,898	241.40
82		2,295	191.17	2,640	219.91	2,550	212.42	2,934	244.40
83		2,323	193.51	2,672	222.58	2,581	215.00	2,970	247.40
84		2,349	195.67	2,703	225.16	2,611	217.50	3,002	250.07
85		2,377	198.00	2,731	227.49	2,640	219.91	3,037	252.98
86		2,400	199.92	2,760	229.91	2,668	222.24	3,068	255.56
87		2,425	202.00	2,789	232.32	2,692	224.24	3,097	257.98
88		2,447	203.84	2,815	234.49	2,719	226.49	3,126	260.40
89		2,467	205.50	2,838	236.41	2,742	228.41	3,154	262.73
90		2,490	207.42	2,860	238.24	2,764	230.24	3,181	264.98

ATTAINED AGE	PLAN G	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,163	96.88	1,336	111.29	1,291	107.54	1,484	123.62
66		1,163	96.88	1,336	111.29	1,291	107.54	1,484	123.62
67		1,163	96.88	1,336	111.29	1,291	107.54	1,484	123.62
68		1,209	100.71	1,393	116.04	1,346	112.12	1,547	128.87
69		1,265	105.37	1,456	121.28	1,406	117.12	1,617	134.70
70		1,316	109.62	1,511	125.87	1,461	121.70	1,681	140.03
71		1,364	113.62	1,568	130.61	1,517	126.37	1,744	145.28
72		1,412	117.62	1,624	135.28	1,568	130.61	1,805	150.36
73		1,457	121.37	1,677	139.69	1,619	134.86	1,861	155.02
74		1,498	124.78	1,724	143.61	1,666	138.78	1,915	159.52
75		1,537	128.03	1,767	147.19	1,707	142.19	1,964	163.60
76		1,573	131.03	1,807	150.52	1,747	145.53	2,009	167.35
77		1,606	133.78	1,847	153.86	1,784	148.61	2,052	170.93
78		1,637	136.36	1,883	156.85	1,819	151.52	2,092	174.26
79		1,666	138.78	1,915	159.52	1,851	154.19	2,127	177.18
80		1,693	141.03	1,947	162.19	1,881	156.69	2,162	180.09
81		1,717	143.03	1,974	164.43	1,908	158.94	2,194	182.76
82		1,740	144.94	2,001	166.68	1,933	161.02	2,223	185.18
83		1,762	146.77	2,027	168.85	1,957	163.02	2,252	187.59
84		1,783	148.52	2,052	170.93	1,983	165.18	2,280	189.92
85		1,806	150.44	2,076	172.93	2,005	167.02	2,307	192.17
86		1,825	152.02	2,099	174.85	2,028	168.93	2,332	194.26
87		1,845	153.69	2,121	176.68	2,050	170.77	2,358	196.42
88		1,863	155.19	2,142	178.43	2,072	172.60	2,382	198.42
89		1,881	156.69	2,162	180.09	2,090	174.10	2,403	200.17
90		1,897	158.02	2,183	181.84	2,107	175.51	2,425	202.00

ATTAINED AGE	PLAN B	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,305	108.71	1,501	125.03	1,451	120.87	1,667	138.86
66		1,305	108.71	1,501	125.03	1,451	120.87	1,667	138.86
67		1,305	108.71	1,501	125.03	1,451	120.87	1,667	138.86
68		1,359	113.20	1,565	130.36	1,511	125.87	1,738	144.78
69		1,421	118.37	1,634	136.11	1,579	131.53	1,815	151.19
70		1,479	123.20	1,701	141.69	1,643	136.86	1,888	157.27
71		1,534	127.78	1,764	146.94	1,705	142.03	1,959	163.18
72		1,587	132.20	1,825	152.02	1,764	146.94	2,028	168.93
73		1,638	136.45	1,883	156.85	1,818	151.44	2,092	174.26
74		1,685	140.36	1,938	161.44	1,872	155.94	2,152	179.26
75		1,727	143.86	1,985	165.35	1,919	159.85	2,208	183.93
76		1,767	147.19	2,031	169.18	1,962	163.43	2,256	187.92
77		1,803	150.19	2,075	172.85	2,005	167.02	2,306	192.09
78		1,838	153.11	2,116	176.26	2,043	170.18	2,350	195.76
79		1,872	155.94	2,152	179.26	2,081	173.35	2,392	199.25
80		1,901	158.35	2,187	182.18	2,114	176.10	2,429	202.34
81		1,928	160.60	2,218	184.76	2,143	178.51	2,464	205.25
82		1,954	162.77	2,249	187.34	2,174	181.09	2,498	208.08
83		1,979	164.85	2,279	189.84	2,199	183.18	2,530	210.75
84		2,003	166.85	2,304	191.92	2,229	185.68	2,561	213.33
85		2,028	168.93	2,332	194.26	2,253	187.67	2,591	215.83
86		2,051	170.85	2,358	196.42	2,280	189.92	2,622	218.41
87		2,073	172.68	2,384	198.59	2,302	191.76	2,647	220.50
88		2,093	174.35	2,407	200.50	2,325	193.67	2,673	222.66
89		2,114	176.10	2,431	202.50	2,347	195.51	2,700	224.91
90		2,132	177.60	2,453	204.33	2,368	197.25	2,724	226.91

ATTAINED AGE	PLAN HI F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		596	49.65	687	57.23	663	55.23	762	63.47
66		596	49.65	687	57.23	663	55.23	762	63.47
67		596	49.65	687	57.23	663	55.23	762	63.47
68		619	51.56	713	59.39	690	57.48	793	66.06
69		646	53.81	743	61.89	717	59.73	825	68.72
70		670	55.81	769	64.06	744	61.98	854	71.14
71		692	57.64	796	66.31	768	63.97	885	73.72
72		712	59.39	821	68.39	793	66.06	912	75.97
73		732	60.98	842	70.14	815	67.89	937	78.05
74		751	62.56	865	72.05	836	69.64	961	80.05
75		768	63.97	885	73.72	854	71.14	983	81.88
76		786	65.47	901	75.05	871	72.55	1,001	83.38
77		797	66.39	918	76.47	887	73.89	1,019	84.88
78		811	67.56	932	77.64	900	74.97	1,035	86.22
79		821	68.39	946	78.80	912	75.97	1,050	87.47
80		831	69.22	957	79.72	923	76.89	1,063	88.55
81		842	70.14	969	80.72	936	77.97	1,076	89.63
82		854	71.14	981	81.72	949	79.05	1,091	90.88
83		864	71.97	993	82.72	960	79.97	1,103	91.88
84		874	72.80	1,003	83.55	971	80.88	1,117	93.05
85		884	73.64	1,016	84.63	981	81.72	1,128	93.96
86		892	74.30	1,026	85.47	992	82.63	1,139	94.88
87		901	75.05	1,036	86.30	1,000	83.30	1,151	95.88
88		911	75.89	1,047	87.22	1,012	84.30	1,162	96.79
89		918	76.47	1,055	87.88	1,019	84.88	1,173	97.71
90		924	76.97	1,063	88.55	1,028	85.63	1,182	98.46

ATTAINED AGE	PLAN A	ZIP CODES 395							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,090	90.80	1,255	104.54	1,212	100.96	1,393	116.04
66		1,090	90.80	1,255	104.54	1,212	100.96	1,393	116.04
67		1,090	90.80	1,255	104.54	1,212	100.96	1,393	116.04
68		1,138	94.80	1,306	108.79	1,262	105.12	1,452	120.95
69		1,186	98.79	1,366	113.79	1,320	109.96	1,516	126.28
70		1,235	102.88	1,418	118.12	1,371	114.20	1,578	131.45
71		1,283	106.87	1,475	122.87	1,425	118.70	1,637	136.36
72		1,326	110.46	1,524	126.95	1,473	122.70	1,693	141.03
73		1,368	113.95	1,572	130.95	1,519	126.53	1,749	145.69
74		1,408	117.29	1,619	134.86	1,563	130.20	1,797	149.69
75		1,443	120.20	1,660	138.28	1,602	133.45	1,843	153.52
76		1,476	122.95	1,697	141.36	1,640	136.61	1,885	157.02
77		1,507	125.53	1,732	144.28	1,676	139.61	1,926	160.44
78		1,536	127.95	1,768	147.27	1,709	142.36	1,964	163.60
79		1,563	130.20	1,797	149.69	1,737	144.69	1,997	166.35
80		1,589	132.36	1,828	152.27	1,764	146.94	2,029	169.02
81		1,611	134.20	1,853	154.35	1,791	149.19	2,058	171.43
82		1,632	135.95	1,878	156.44	1,814	151.11	2,086	173.76
83		1,655	137.86	1,903	158.52	1,838	153.11	2,115	176.18
84		1,675	139.53	1,925	160.35	1,862	155.10	2,139	178.18
85		1,693	141.03	1,948	162.27	1,882	156.77	2,165	180.34
86		1,714	142.78	1,970	164.10	1,904	158.60	2,190	182.43
87		1,731	144.19	1,990	165.77	1,924	160.27	2,210	184.09
88		1,750	145.78	2,011	167.52	1,944	161.94	2,234	186.09
89		1,764	146.94	2,029	169.02	1,962	163.43	2,256	187.92
90		1,780	148.27	2,049	170.68	1,979	164.85	2,274	189.42

ATTAINED AGE	PLAN F	ZIP CODES 395							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,689	140.69	1,943	161.85	1,877	156.35	2,159	179.84
66		1,689	140.69	1,943	161.85	1,877	156.35	2,159	179.84
67		1,689	140.69	1,943	161.85	1,877	156.35	2,159	179.84
68		1,759	146.52	2,021	168.35	1,954	162.77	2,248	187.26
69		1,827	152.19	2,102	175.10	2,032	169.27	2,335	194.51
70		1,895	157.85	2,179	181.51	2,105	175.35	2,422	201.75
71		1,960	163.27	2,256	187.92	2,178	181.43	2,505	208.67
72		2,021	168.35	2,325	193.67	2,246	187.09	2,584	215.25
73		2,078	173.10	2,389	199.00	2,308	192.26	2,653	220.99
74		2,129	177.35	2,450	204.09	2,367	197.17	2,721	226.66
75		2,178	181.43	2,505	208.67	2,422	201.75	2,784	231.91
76		2,221	185.01	2,553	212.66	2,465	205.33	2,835	236.16
77		2,259	188.17	2,597	216.33	2,510	209.08	2,886	240.40
78		2,294	191.09	2,638	219.75	2,549	212.33	2,930	244.07
79		2,325	193.67	2,675	222.83	2,584	215.25	2,971	247.48
80		2,355	196.17	2,708	225.58	2,617	218.00	3,009	250.65
81		2,387	198.84	2,745	228.66	2,651	220.83	3,050	254.07
82		2,416	201.25	2,779	231.49	2,684	223.58	3,088	257.23
83		2,445	203.67	2,813	234.32	2,717	226.33	3,126	260.40
84		2,473	206.00	2,845	236.99	2,748	228.91	3,160	263.23
85		2,502	208.42	2,875	239.49	2,779	231.49	3,197	266.31
86		2,526	210.42	2,905	241.99	2,808	233.91	3,229	268.98
87		2,553	212.66	2,936	244.57	2,834	236.07	3,260	271.56
88		2,576	214.58	2,963	246.82	2,862	238.40	3,290	274.06
89		2,597	216.33	2,987	248.82	2,886	240.40	3,320	276.56
90		2,621	218.33	3,011	250.82	2,909	242.32	3,348	278.89

ATTAINED AGE	PLAN G	ZIP CODES 395							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,224	101.96	1,406	117.12	1,359	113.20	1,562	130.11
66		1,224	101.96	1,406	117.12	1,359	113.20	1,562	130.11
67		1,224	101.96	1,406	117.12	1,359	113.20	1,562	130.11
68		1,273	106.04	1,466	122.12	1,417	118.04	1,628	135.61
69		1,332	110.96	1,533	127.70	1,480	123.28	1,702	141.78
70		1,385	115.37	1,591	132.53	1,538	128.12	1,769	147.36
71		1,436	119.62	1,651	137.53	1,597	133.03	1,836	152.94
72		1,486	123.78	1,709	142.36	1,651	137.53	1,900	158.27
73		1,534	127.78	1,765	147.02	1,704	141.94	1,959	163.18
74		1,577	131.36	1,815	151.19	1,754	146.11	2,016	167.93
75		1,618	134.78	1,860	154.94	1,797	149.69	2,067	172.18
76		1,656	137.94	1,902	158.44	1,839	153.19	2,115	176.18
77		1,691	140.86	1,944	161.94	1,878	156.44	2,160	179.93
78		1,723	143.53	1,982	165.10	1,915	159.52	2,202	183.43
79		1,754	146.11	2,016	167.93	1,948	162.27	2,239	186.51
80		1,782	148.44	2,049	170.68	1,980	164.93	2,276	189.59
81		1,807	150.52	2,078	173.10	2,008	167.27	2,309	192.34
82		1,832	152.61	2,106	175.43	2,035	169.52	2,340	194.92
83		1,855	154.52	2,134	177.76	2,060	171.60	2,371	197.50
84		1,877	156.35	2,160	179.93	2,087	173.85	2,400	199.92
85		1,901	158.35	2,185	182.01	2,111	175.85	2,428	202.25
86		1,921	160.02	2,209	184.01	2,135	177.85	2,455	204.50
87		1,942	161.77	2,233	186.01	2,158	179.76	2,482	206.75
88		1,961	163.35	2,255	187.84	2,181	181.68	2,507	208.83
89		1,980	164.93	2,276	189.59	2,200	183.26	2,529	210.67
90		1,997	166.35	2,298	191.42	2,218	184.76	2,553	212.66

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 30 calendar days from the date of signature.

Applications submitted by E-Application result in faster service. E-Applications must have first premium deducted by monthly EFT. Changes to payment mode can be made after the first premium has been drafted by contacting Policyholder Services.

Applications with a live check must be mailed and not faxed.

MODAL PREMIUM OPTIONS

Semi-Annual.....	Annual x .52
Quarterly	Annual x .265
Monthly Electronic Funds Transfer (EFT)	Annual x .0833

CALCULATING RATES

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the Outline of Coverage rates:

Base rate (found in the Outline of Coverage)
x area factor (based on applicant's zip code)
= **Annual premium** (round to nearest whole dollar)

Example: \$1511 x 1.25 = **\$1888.750 (\$1889)**

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
x Modal factor
= **Modal premium** (round to nearest whole cent)

Example: \$1889 x .0833 = **\$157.3537 (\$157.35)**

STEP 2: Calculate modal premium with 5% household discount

Modal premium
x Discount (.95)
= **Modal premium with discount** (round to nearest whole cent)

Example: \$157.35 x .95 = **\$149.4825 (\$149.48)**

Add application fee to determine total initial premium collected/draft
Modal premium (with discount if discount applies)
+ Application fee
= **Total initial premium** (amount of check with application or initial bank draft)

Example: \$149.48 + \$6 = **\$155.48**

- All Plans: A one time only \$6 policy fee required at time of application
- Rates are Attained Age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- OE and GI use preferred rates
- For rates under age 65 and over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?

Contact the Agent Services team at 800 264.4000, or go to aetnaseniorproducts.com (agent side).

ATTAINED AGE	PLAN B	ZIP CODES 395							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,374	114.45	1,580	131.61	1,527	127.20	1,755	146.19
66		1,374	114.45	1,580	131.61	1,527	127.20	1,755	146.19
67		1,374	114.45	1,580	131.61	1,527	127.20	1,755	146.19
68		1,431	119.20	1,647	137.20	1,590	132.45	1,829	152.36
69		1,496	124.62	1,720	143.28	1,662	138.44	1,910	159.10
70		1,557	129.70	1,790	149.11	1,729	144.03	1,987	165.52
71		1,615	134.53	1,857	154.69	1,795	149.52	2,062	171.76
72		1,671	139.19	1,921	160.02	1,857	154.69	2,135	177.85
73		1,724	143.61	1,982	165.10	1,914	159.44	2,202	183.43
74		1,774	147.77	2,040	169.93	1,970	164.10	2,265	188.67
75		1,818	151.44	2,089	174.01	2,020	168.27	2,324	193.59
76		1,860	154.94	2,138	178.10	2,065	172.01	2,375	197.84
77		1,898	158.10	2,184	181.93	2,111	175.85	2,427	202.17
78		1,935	161.19	2,227	185.51	2,151	179.18	2,474	206.08
79		1,970	164.10	2,265	188.67	2,190	182.43	2,518	209.75
80		2,001	166.68	2,302	191.76	2,225	185.34	2,557	213.00
81		2,029	169.02	2,335	194.51	2,256	187.92	2,594	216.08
82		2,057	171.35	2,367	197.17	2,288	190.59	2,629	219.00
83		2,083	173.51	2,399	199.84	2,315	192.84	2,663	221.83
84		2,108	175.60	2,425	202.00	2,346	195.42	2,696	224.58
85		2,135	177.85	2,455	204.50	2,372	197.59	2,727	227.16
86		2,159	179.84	2,482	206.75	2,400	199.92	2,760	229.91
87		2,182	181.76	2,509	209.00	2,423	201.84	2,786	232.07
88		2,203	183.51	2,534	211.08	2,447	203.84	2,814	234.41
89		2,225	185.34	2,559	213.16	2,470	205.75	2,842	236.74
90		2,244	186.93	2,582	215.08	2,493	207.67	2,867	238.82