

ATTAINED AGE	PLAN A		ALL OTHER ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	975	81.22	1,122	93.46	1,084	90.30	1,246	103.79		
66	975	81.22	1,122	93.46	1,084	90.30	1,246	103.79		
67	975	81.22	1,122	93.46	1,084	90.30	1,246	103.79		
68	1,018	84.80	1,169	97.38	1,129	94.05	1,298	108.12		
69	1,062	88.46	1,222	101.79	1,181	98.38	1,356	112.95		
70	1,104	91.96	1,270	105.79	1,226	102.13	1,412	117.62		
71	1,147	95.55	1,319	109.87	1,274	106.12	1,466	122.12		
72	1,187	98.88	1,366	113.79	1,318	109.79	1,516	126.28		
73	1,224	101.96	1,408	117.29	1,359	113.20	1,564	130.28		
74	1,261	105.04	1,448	120.62	1,400	116.62	1,609	134.03		
75	1,291	107.54	1,486	123.78	1,434	119.45	1,649	137.36		
76	1,322	110.12	1,518	126.45	1,466	122.12	1,687	140.53		
77	1,350	112.46	1,550	129.12	1,499	124.87	1,723	143.53		
78	1,374	114.45	1,582	131.78	1,528	127.28	1,756	146.27		
79	1,400	116.62	1,609	134.03	1,555	129.53	1,787	148.86		
80	1,422	118.45	1,636	136.28	1,580	131.61	1,815	151.19		
81	1,442	120.12	1,658	138.11	1,602	133.45	1,842	153.44		
82	1,460	121.62	1,682	140.11	1,624	135.28	1,867	155.52		
83	1,481	123.37	1,703	141.86	1,645	137.03	1,893	157.69		
84	1,499	124.87	1,722	143.44	1,665	138.69	1,915	159.52		
85	1,516	126.28	1,744	145.28	1,684	140.28	1,938	161.44		
86	1,534	127.78	1,763	146.86	1,704	141.94	1,960	163.27		
87	1,549	129.03	1,781	148.36	1,721	143.36	1,979	164.85		
88	1,564	130.28	1,800	149.94	1,739	144.86	1,999	166.52		
89	1,580	131.61	1,815	151.19	1,755	146.19	2,019	168.18		
90	1,593	132.70	1,834	152.77	1,773	147.69	2,034	169.43		

ATTAINED AGE	PLAN F		ALL OTHER ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,429	119.04	1,643	136.86	1,587	132.20	1,824	151.94		
66	1,429	119.04	1,643	136.86	1,587	132.20	1,824	151.94		
67	1,429	119.04	1,643	136.86	1,587	132.20	1,824	151.94		
68	1,487	123.87	1,710	142.44	1,652	137.61	1,901	158.35		
69	1,545	128.70	1,778	148.11	1,718	143.11	1,974	164.43		
70	1,602	133.45	1,843	153.52	1,780	148.27	2,047	170.52		
71	1,658	138.11	1,906	158.77	1,842	153.44	2,118	176.43		
72	1,710	142.44	1,967	163.85	1,900	158.27	2,185	182.01		
73	1,756	146.27	2,019	168.18	1,951	162.52	2,243	186.84		
74	1,801	150.02	2,072	172.60	2,002	166.77	2,302	191.76		
75	1,842	153.44	2,118	176.43	2,047	170.52	2,354	196.09		
76	1,878	156.44	2,158	179.76	2,086	173.76	2,399	199.84		
77	1,911	159.19	2,195	182.84	2,122	176.76	2,442	203.42		
78	1,940	161.60	2,232	185.93	2,156	179.59	2,478	206.42		
79	1,967	163.85	2,262	188.42	2,185	182.01	2,513	209.33		
80	1,992	165.93	2,290	190.76	2,214	184.43	2,545	212.00		
81	2,018	168.10	2,321	193.34	2,241	186.68	2,578	214.75		
82	2,044	170.27	2,350	195.76	2,270	189.09	2,611	217.50		
83	2,067	172.18	2,378	198.09	2,298	191.42	2,644	220.25		
84	2,091	174.18	2,406	200.42	2,325	193.67	2,674	222.74		
85	2,116	176.26	2,433	202.67	2,350	195.76	2,703	225.16		
86	2,136	177.93	2,457	204.67	2,374	197.75	2,730	227.41		
87	2,158	179.76	2,482	206.75	2,397	199.67	2,756	229.57		
88	2,178	181.43	2,505	208.67	2,420	201.59	2,783	231.82		
89	2,195	182.84	2,527	210.50	2,442	203.42	2,808	233.91		
90	2,215	184.51	2,546	212.08	2,461	205.00	2,830	235.74		

ATTAINED AGE	PLAN G		ALL OTHER ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,041	86.72	1,196	99.63	1,156	96.29	1,330	110.79		
66	1,041	86.72	1,196	99.63	1,156	96.29	1,330	110.79		
67	1,041	86.72	1,196	99.63	1,156	96.29	1,330	110.79		
68	1,084	90.30	1,246	103.79	1,204	100.29	1,385	115.37		
69	1,132	94.30	1,302	108.46	1,259	104.87	1,447	120.54		
70	1,177	98.04	1,354	112.79	1,309	109.04	1,506	125.45		
71	1,222	101.79	1,406	117.12	1,358	113.12	1,562	130.11		
72	1,264	105.29	1,454	121.12	1,406	117.12	1,615	134.53		
73	1,305	108.71	1,500	124.95	1,450	120.79	1,667	138.86		
74	1,342	111.79	1,544	128.62	1,492	124.28	1,714	142.78		
75	1,376	114.62	1,583	131.86	1,529	127.37	1,758	146.44		
76	1,408	117.29	1,619	134.86	1,565	130.36	1,799	149.86		
77	1,438	119.79	1,654	137.78	1,598	133.11	1,838	153.11		
78	1,467	122.20	1,685	140.36	1,630	135.78	1,872	155.94		
79	1,492	124.28	1,714	142.78	1,657	138.03	1,905	158.69		
80	1,516	126.28	1,742	145.11	1,684	140.28	1,936	161.27		
81	1,538	128.12	1,768	147.27	1,708	142.28	1,965	163.68		
82	1,557	129.70	1,791	149.19	1,730	144.11	1,991	165.85		
83	1,578	131.45	1,814	151.11	1,754	146.11	2,017	168.02		
84	1,598	133.11	1,838	153.11	1,776	147.94	2,041	170.02		
85	1,616	134.61	1,858	154.77	1,796	149.61	2,065	172.01		
86	1,634	136.11	1,879	156.52	1,817	151.36	2,089	174.01		
87	1,652	137.61	1,899	158.19	1,835	152.86	2,111	175.85		
88	1,669	139.03	1,918	159.77	1,854	154.44	2,132	177.60		
89	1,684	140.28	1,936	161.27	1,870	155.77	2,151	179.18		
90	1,698	141.44	1,954	162.77	1,888	157.27	2,171	180.84		

ATTAINED AGE	PLAN B		ALL OTHER ZIP CODES							
			PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE			
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT		
65	1,230	102.46	1,414	117.79	1,367	113.87	1,570	130.78		
66	1,230	102.46	1,414	117.79	1,367	113.87	1,570	130.78		
67	1,230	102.46	1,414	117.79	1,367	113.87	1,570	130.78		
68	1,281	106.71	1,474	122.78	1,423	118.54	1,636	136.28		
69	1,338	111.46	1,540	128.28	1,486	123.78	1,710	142.44		
70	1,394	116.12	1,601	133.36	1,546	128.78	1,778	148.11		
71	1,444	120.29	1,662	138.44	1,606	133.78	1,846	153.77		
72	1,495	124.53	1,719	143.19	1,662	138.44	1,911	159.19		
73	1,543	128.53	1,774	147.77	1,714	142.78	1,970	164.10		
74	1,587	132.20	1,824	151.94	1,763	146.86	2,027	168.85		
75	1,627	135.53	1,870	155.77	1,808	150.61	2,078	173.10		
76	1,664	138.61	1,914	159.44	1,850	154.11	2,126	177.10		
77	1,698	141.44	1,954	162.77	1,889	157.35	2,174	181.09		
78	1,732	144.28	1,993	166.02	1,925	160.35	2,214	184.43		
79	1,763	146.86	2,027	168.85	1,960	163.27	2,254	187.76		
80	1,791	149.19	2,059	171.51	1,990	165.77	2,288	190.59		
81	1,815	151.19	2,090	174.10	2,019	168.18	2,322	193.42		
82	1,842	153.44	2,118	176.43	2,046	170.43	2,352	195.92		
83	1,866	155.44	2,146	178.76	2,072	172.60	2,383	198.50		
84	1,888	157.27	2,170	180.76	2,098	174.76	2,411	200.84		
85	1,911	159.19	2,195	182.84	2,122	176.76	2,442	203.42		
86	1,931	160.85	2,221	185.01	2,147	178.85	2,470	205.75		
87	1,952	162.60	2,246	187.09	2,169	180.68	2,494	207.75		
88	1,972	164.27	2,267	188.84	2,191	182.51	2,519	209.83		
89	1,990	165.77	2,290	190.76	2,214	184.18	2,543	211.83		
90	2,007	167.18	2,309	192.34	2,232	185.93	2,566	213.75		

ATTAINED AGE	PLAN A	ZIP CODES 870-872							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,158	96.46	1,333	111.04	1,287	107.21	1,480	123.28
66		1,158	96.46	1,333	111.04	1,287	107.21	1,480	123.28
67		1,158	96.46	1,333	111.04	1,287	107.21	1,480	123.28
68		1,208	100.63	1,388	115.62	1,340	111.62	1,542	128.45
69		1,261	105.04	1,451	120.87	1,402	116.79	1,610	134.11
70		1,311	109.21	1,509	125.70	1,456	121.28	1,677	139.69
71		1,362	113.45	1,567	130.53	1,512	125.95	1,740	144.94
72		1,410	117.45	1,622	135.11	1,566	130.45	1,800	149.94
73		1,454	121.12	1,672	139.28	1,614	134.45	1,857	154.69
74		1,497	124.70	1,720	143.28	1,663	138.53	1,910	159.10
75		1,533	127.70	1,764	146.94	1,703	141.86	1,958	163.10
76		1,569	130.70	1,803	150.19	1,741	145.03	2,004	166.93
77		1,603	133.53	1,841	153.36	1,780	148.27	2,046	170.43
78		1,632	135.95	1,878	156.44	1,815	151.19	2,085	173.68
79		1,663	138.53	1,910	159.10	1,847	153.86	2,122	176.76
80		1,688	140.61	1,943	161.85	1,876	156.27	2,156	179.59
81		1,712	142.61	1,968	163.93	1,903	158.52	2,188	182.26
82		1,734	144.44	1,997	166.35	1,929	160.69	2,217	184.68
83		1,758	146.44	2,023	168.52	1,953	162.68	2,248	187.26
84		1,780	148.27	2,045	170.35	1,977	164.68	2,274	189.42
85		1,800	149.94	2,071	172.51	2,000	166.60	2,301	191.67
86		1,821	151.69	2,094	174.43	2,024	168.60	2,328	193.92
87		1,839	153.19	2,115	176.18	2,043	170.18	2,350	195.76
88		1,857	154.69	2,138	178.10	2,065	172.01	2,374	197.75
89		1,876	156.27	2,156	179.59	2,084	173.60	2,398	199.75
90		1,891	157.52	2,177	181.34	2,105	175.35	2,416	201.25

ATTAINED AGE	PLAN F	ZIP CODES 870-872							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,697	141.36	1,951	162.52	1,885	157.02	2,166	180.43
66		1,697	141.36	1,951	162.52	1,885	157.02	2,166	180.43
67		1,697	141.36	1,951	162.52	1,885	157.02	2,166	180.43
68		1,766	147.11	2,030	169.10	1,962	163.43	2,257	188.01
69		1,834	152.77	2,111	175.85	2,041	170.02	2,344	195.26
70		1,903	158.52	2,189	182.34	2,114	176.10	2,431	202.50
71		1,968	163.93	2,264	188.59	2,188	182.26	2,516	209.58
72		2,030	169.10	2,336	194.59	2,256	187.92	2,594	216.08
73		2,085	173.68	2,398	199.75	2,317	193.01	2,664	221.91
74		2,138	178.10	2,461	205.00	2,377	198.00	2,733	227.66
75		2,188	182.26	2,516	209.58	2,431	202.50	2,795	232.82
76		2,231	185.84	2,563	213.50	2,477	206.33	2,849	237.32
77		2,270	189.09	2,607	217.16	2,520	209.92	2,899	241.49
78		2,304	191.92	2,651	220.83	2,560	213.25	2,942	245.07
79		2,336	194.59	2,687	223.83	2,594	216.08	2,984	248.57
80		2,366	197.09	2,720	226.58	2,629	219.00	3,022	251.73
81		2,396	199.59	2,756	229.57	2,661	221.66	3,062	255.06
82		2,427	202.17	2,791	232.49	2,696	224.58	3,101	258.31
83		2,455	204.50	2,824	235.24	2,728	227.24	3,140	261.56
84		2,483	206.83	2,857	237.99	2,761	229.99	3,175	264.48
85		2,513	209.33	2,889	240.65	2,791	232.49	3,210	267.39
86		2,537	211.33	2,917	242.99	2,819	234.82	3,242	270.06
87		2,563	213.50	2,947	245.49	2,846	237.07	3,273	272.64
88		2,587	215.50	2,974	247.73	2,874	239.40	3,305	275.31
89		2,607	217.16	3,001	249.98	2,899	241.49	3,335	277.81
90		2,631	219.16	3,024	251.90	2,922	243.40	3,361	279.97

ATTAINED AGE	PLAN G	ZIP CODES 870-872							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,236	102.96	1,420	118.29	1,373	114.37	1,579	131.53
66		1,236	102.96	1,420	118.29	1,373	114.37	1,579	131.53
67		1,236	102.96	1,420	118.29	1,373	114.37	1,579	131.53
68		1,287	107.21	1,479	123.20	1,430	119.12	1,644	136.95
69		1,344	111.96	1,547	128.87	1,495	124.53	1,719	143.19
70		1,397	116.37	1,608	133.95	1,554	129.45	1,788	148.94
71		1,451	120.87	1,669	139.03	1,613	134.36	1,855	154.52
72		1,501	125.03	1,727	143.86	1,669	139.03	1,918	159.77
73		1,549	129.03	1,781	148.36	1,721	143.36	1,980	164.93
74		1,593	132.70	1,834	152.77	1,772	147.61	2,036	169.60
75		1,634	136.11	1,880	156.60	1,815	151.19	2,087	173.85
76		1,672	139.28	1,923	160.19	1,858	154.77	2,137	178.01
77		1,708	142.28	1,964	163.60	1,897	158.02	2,182	181.76
78		1,742	145.11	2,001	166.68	1,935	161.19	2,223	185.18
79		1,772	147.61	2,036	169.60	1,967	163.85	2,262	188.42
80		1,800	149.94	2,068	172.26	2,000	166.60	2,299	191.51
81		1,826	152.11	2,100	174.93	2,028	168.93	2,333	194.34
82		1,849	154.02	2,127	177.18	2,055	171.18	2,365	197.00
83		1,873	156.02	2,155	179.51	2,082	173.43	2,395	199.50
84		1,897	158.02	2,182	181.76	2,109	175.68	2,423	201.84
85		1,919	159.85	2,206	183.76	2,133	177.68	2,452	204.25
86		1,941	161.69	2,232	185.93	2,157	179.68	2,480	206.58
87		1,962	163.43	2,255	187.84	2,179	181.51	2,507	208.83
88		1,982	165.10	2,278	189.76	2,202	183.43	2,532	210.92
89		2,000	166.60	2,299	191.51	2,221	185.01	2,555	212.83
90		2,017	168.02	2,320	193.26	2,242	186.76	2,578	214.75

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 10 working days from the date of application. Applications submitted by fax result in faster service. Fax applications where payment method selected is:

- Monthly (EFT required) and include a blank voided check for the account to be drafted and EFT authorization, or
- Any payment mode that includes an Electronic (FAX) Check Authorization form. Fax initial premium paid by a signed (live) check and authorizes recurring premiums to be paid by EFT.

PAYMENT MODES

Semi-Annual Annual x .52
Quarterly Annual x .265
Monthly Electronic Funds Transfer (EFT) Annual x .0833

CALCULATING RATES

Use this rate guide to quote rates. When using the Outline of Coverage, multiply the appropriate base rate and the rating area factor (if applicable); round the result to the nearest whole dollar. Then, multiply by the mode factor; round the result to the nearest cent. If there is no rating area factor, then multiply the rate and the mode factor; round the result to the nearest cent.

- All Plans: A one time only \$20 policy fee required at time of application

- Rates are Attained Age, male/female, preferred and standard

- Use age last birthday on effective date of coverage

- Tobacco users use standard rates

- Non-tobacco users use preferred rates

- OE and GI use preferred rates

- For rates over age 90, refer to Outline of Coverage

- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?

Contact the Agent Services team at 800 264.4000, or go to aetnaseniormaproducts.com (agent side).

ATTAINED AGE	PLAN B	ZIP CODES 870-872							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,460	121.62	1,679	139.86	1,624	135.28	1,865	155.35
66		1,460	121.62	1,679	139.86	1,624	135.28	1,865	155.35
67		1,460	121.62	1,679	139.86	1,624	135.28	1,865	155.35
68		1,521	126.70	1,751	145.86	1,690	140.78	1,943	161.85
69		1,589	132.36	1,829	152.36	1,765	147.02	2,030	169.10
70		1,655	137.86	1,901	158.35	1,835	152.86	2,112	175.93
71		1,715	142.86	1,973	164.35	1,907	158.85	2,192	182.59
72		1,776	147.94	2,042	170.10	1,973	164.35	2,270	189.09
73		1,833	152.69	2,106	175.43	2,035	169.52	2,340	194.92
74		1,885	157.02	2,166	180.43	2,094	174.43	2,407	200.50
75		1,932	160.94	2,220	184.93	2,147	178.85	2,467	205.50
76		1,976	164.60	2,273	189.34	2,196	182.93	2,524	210.25
77		2,017	168.02	2,320	193.26	2,243	186.84	2,581	215.00
78		2,057	171.35	2,366	197.09	2,286	190.42	2,629	219.00
79		2,094	174.43	2,407	200.50	2,328	193.92	2,676	222.91
80		2,127	177.18	2,445	203.67	2,364	196.92	2,717	226.33
81		2,156	179.59	2,481	206.67	2,398	199.75	2,758	229.74
82		2,187	182.18	2,515	209.50	2,429	202.34	2,793	232.66
83		2,215	184.51	2,549	212.33	2,461	205.00	2,830	235.74
84		2,242	186.76	2,576	214.58	2,492	207.58	2,863	238.49
85		2,270	189.09	2,607	217.16	2,520	209.92	2,899	241.49
86		2,293	191.01	2,637	219.66	2,550	212.42	2,933	244.32
87		2,318	193.09	2,667	222.16	2,575	214.50	2,962	246.73
88		2,342	195.09	2,692	224.24	2,602	216.75	2,992	249.23
89		2,364	196.92	2,719	226.49	2,626	218.75	3,020	251.57
90		2,384	198.59	2,742	228.41	2,651	220.83	3,047	253.82