

ATTAINED AGE	PLAN HI F		ALL ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	616	51.31	708	58.98	684	56.98	787	65.56		
66	616	51.31	708	58.98	684	56.98	787	65.56		
67	616	51.31	708	58.98	684	56.98	787	65.56		
68	642	53.48	737	61.39	713	59.39	821	68.39		
69	667	55.56	765	63.72	742	61.81	853	71.05		
70	690	57.48	794	66.14	769	64.06	884	73.64		
71	713	59.39	822	68.47	795	66.22	915	76.22		
72	736	61.31	848	70.64	820	68.31	943	78.55		
73	756	62.97	870	72.47	842	70.14	969	80.72		
74	776	64.64	893	74.39	863	71.89	994	82.80		
75	792	65.97	914	76.14	883	73.55	1,016	84.63		
76	808	67.31	932	77.64	900	74.97	1,037	86.38		
77	822	68.47	948	78.97	916	76.30	1,056	87.96		
78	834	69.47	962	80.13	930	77.47	1,071	89.21		
79	847	70.56	976	81.30	942	78.47	1,086	90.46		
80	857	71.39	988	82.30	955	79.55	1,100	91.63		
81	867	72.22	1,000	83.30	966	80.47	1,114	92.80		
82	879	73.22	1,013	84.38	978	81.47	1,128	93.96		
83	889	74.05	1,025	85.38	990	82.47	1,142	95.13		
84	900	74.97	1,037	86.38	1,002	83.47	1,155	96.21		
85	909	75.72	1,048	87.30	1,012	84.30	1,169	97.38		
86	918	76.47	1,060	88.30	1,022	85.13	1,180	98.29		
87	928	77.30	1,071	89.21	1,033	86.05	1,193	99.38		
88	935	77.89	1,081	90.05	1,041	86.72	1,204	100.29		
89	942	78.47	1,091	90.88	1,049	87.38	1,215	101.21		
90	951	79.22	1,100	91.63	1,059	88.21	1,225	102.04		

ATTAINED AGE	PLAN N N		ALL ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,050	87.47	1,207	100.54	1,166	97.13	1,341	111.71		
66	1,050	87.47	1,207	100.54	1,166	97.13	1,341	111.71		
67	1,050	87.47	1,207	100.54	1,166	97.13	1,341	111.71		
68	1,094	91.13	1,258	104.79	1,214	101.13	1,397	116.37		
69	1,142	95.13	1,313	109.37	1,269	105.71	1,458	121.45		
70	1,189	99.04	1,366	113.79	1,319	109.87	1,517	126.37		
71	1,234	102.79	1,417	118.04	1,369	114.04	1,575	131.20		
72	1,277	106.37	1,467	122.20	1,416	117.95	1,629	135.70		
73	1,318	109.79	1,514	126.12	1,462	121.78	1,682	140.11		
74	1,355	112.87	1,556	129.61	1,503	125.20	1,729	144.03		
75	1,389	115.70	1,595	132.86	1,541	128.37	1,773	147.69		
76	1,421	118.37	1,633	136.03	1,577	131.36	1,814	151.11		
77	1,451	120.87	1,668	138.94	1,611	134.20	1,852	154.27		
78	1,479	123.20	1,701	141.69	1,643	136.86	1,888	157.27		
79	1,505	125.37	1,729	144.03	1,671	139.19	1,920	159.94		
80	1,530	127.45	1,757	146.36	1,697	141.36	1,951	162.52		
81	1,552	129.28	1,783	148.52	1,722	143.44	1,980	164.93		
82	1,573	131.03	1,807	150.52	1,745	145.36	2,005	167.02		
83	1,593	132.70	1,830	152.44	1,767	147.19	2,031	169.18		
84	1,613	134.36	1,853	154.35	1,789	149.02	2,056	171.26		
85	1,633	136.03	1,876	156.27	1,811	150.86	2,081	173.35		
86	1,650	137.45	1,896	157.94	1,830	152.44	2,103	175.18		
87	1,668	138.94	1,917	159.69	1,850	154.11	2,126	177.10		
88	1,685	140.36	1,937	161.35	1,869	155.69	2,149	179.01		
89	1,701	141.69	1,955	162.85	1,887	157.19	2,168	180.59		
90	1,715	142.86	1,971	164.18	1,903	158.52	2,187	182.18		

ATTAINED AGE	PLAN G G		ALL ZIP CODES							
			PREFERRED				STANDARD			
			FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,079	89.88	1,242	103.46	1,200	99.96	1,379	114.87		
66	1,079	89.88	1,242	103.46	1,200	99.96	1,379	114.87		
67	1,079	89.88	1,242	103.46	1,200	99.96	1,379	114.87		
68	1,125	93.71	1,294	107.79	1,250	104.13	1,437	119.70		
69	1,175	97.88	1,351	112.54	1,306	108.79	1,502	125.12		
70	1,222	101.79	1,406	117.12	1,358	113.12	1,562	130.11		
71	1,268	105.62	1,458	121.45	1,410	117.45	1,621	135.03		
72	1,313	109.37	1,510	125.78	1,459	121.53	1,677	139.69		
73	1,354	112.79	1,558	129.78	1,506	125.45	1,730	144.11		
74	1,393	116.04	1,602	133.45	1,548	128.95	1,779	148.19		
75	1,428	118.95	1,642	136.78	1,587	132.20	1,823	151.86		
76	1,461	121.70	1,680	139.94	1,624	135.28	1,866	155.44		
77	1,492	124.28	1,715	142.86	1,658	138.11	1,905	158.69		
78	1,521	126.70	1,750	145.78	1,691	140.86	1,942	161.77		
79	1,547	128.87	1,779	148.19	1,720	143.28	1,975	164.52		
80	1,572	130.95	1,808	150.61	1,748	145.61	2,007	167.18		
81	1,595	132.86	1,834	152.77	1,774	147.77	2,037	169.68		
82	1,617	134.70	1,858	154.77	1,796	149.61	2,064	171.93		
83	1,638	136.45	1,882	156.77	1,819	151.52	2,091	174.18		
84	1,658	138.11	1,905	158.69	1,842	153.44	2,117	176.35		
85	1,678	139.78	1,928	160.60	1,864	155.27	2,142	178.43		
86	1,696	141.28	1,949	162.35	1,884	156.94	2,166	180.43		
87	1,714	142.78	1,970	164.10	1,903	158.52	2,189	182.34		
88	1,732	144.28	1,990	165.77	1,923	160.19	2,212	184.26		
89	1,748	145.61	2,008	167.27	1,942	161.77	2,232	185.93		
90	1,762	146.77	2,026	168.77	1,958	163.10	2,251	187.51		

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ACIMSP10F UT, ACIMSP10HF UT,
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Application Form ACIMS01874UT

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Insurance Company**
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ATTAINED AGE	PLAN A	ALL ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,045	87.05	1,202	100.13	1,162	96.79	1,335	111.21	
66	1,045	87.05	1,202	100.13	1,162	96.79	1,335	111.21	
67	1,045	87.05	1,202	100.13	1,162	96.79	1,335	111.21	
68	1,090	90.80	1,252	104.29	1,210	100.79	1,392	115.95	
69	1,138	94.80	1,308	108.96	1,263	105.21	1,454	121.12	
70	1,184	98.63	1,360	113.29	1,314	109.46	1,511	125.87	
71	1,228	102.29	1,412	117.62	1,362	113.45	1,568	130.61	
72	1,272	105.96	1,461	121.70	1,409	117.37	1,622	135.11	
73	1,312	109.29	1,508	125.62	1,455	121.20	1,675	139.53	
74	1,349	112.37	1,551	129.20	1,496	124.62	1,722	143.44	
75	1,383	115.20	1,591	132.53	1,533	127.70	1,766	147.11	
76	1,415	117.87	1,628	135.61	1,568	130.61	1,808	150.61	
77	1,445	120.37	1,662	138.44	1,602	133.45	1,846	153.77	
78	1,473	122.70	1,693	141.03	1,633	136.03	1,882	156.77	
79	1,499	124.87	1,722	143.44	1,661	138.36	1,915	159.52	
80	1,524	126.95	1,750	145.78	1,687	140.53	1,945	162.02	
81	1,545	128.70	1,776	147.94	1,712	142.61	1,974	164.43	
82	1,566	130.45	1,799	149.86	1,735	144.53	2,000	166.60	
83	1,586	132.11	1,823	151.86	1,757	146.36	2,026	168.77	
84	1,606	133.78	1,846	153.77	1,778	148.11	2,050	170.77	
85	1,626	135.45	1,868	155.60	1,799	149.86	2,075	172.85	
86	1,642	136.78	1,889	157.35	1,819	151.52	2,098	174.76	
87	1,659	138.19	1,908	158.94	1,838	153.11	2,120	176.60	
88	1,676	139.61	1,929	160.69	1,857	154.69	2,142	178.43	
89	1,692	140.94	1,948	162.27	1,875	156.19	2,163	180.18	
90	1,708	142.28	1,965	163.68	1,891	157.52	2,181	181.68	

ATTAINED AGE	PLAN B	ALL ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,289	107.37	1,481	123.37	1,432	119.29	1,647	137.21	
66	1,289	107.37	1,481	123.37	1,432	119.29	1,647	137.20	
67	1,289	107.37	1,481	123.37	1,432	119.29	1,647	137.20	
68	1,343	111.87	1,543	128.53	1,492	124.28	1,716	142.94	
69	1,402	116.79	1,612	134.28	1,559	129.86	1,792	149.27	
70	1,459	121.53	1,676	139.61	1,620	134.95	1,864	155.27	
71	1,513	126.03	1,740	144.94	1,682	140.11	1,934	161.10	
72	1,566	130.45	1,800	149.94	1,741	145.03	2,002	166.77	
73	1,616	134.61	1,858	154.77	1,796	149.61	2,066	172.10	
74	1,662	138.44	1,912	159.27	1,847	153.86	2,124	176.93	
75	1,704	141.94	1,959	163.18	1,893	157.69	2,178	181.43	
76	1,743	145.19	2,004	166.93	1,936	161.27	2,228	185.59	
77	1,780	148.27	2,047	170.52	1,977	164.68	2,276	189.59	
78	1,815	151.19	2,086	173.76	2,016	167.93	2,319	193.17	
79	1,846	153.77	2,122	176.76	2,050	170.77	2,359	196.50	
80	1,876	156.27	2,156	179.59	2,083	173.51	2,397	199.67	
81	1,903	158.52	2,188	182.26	2,114	176.10	2,433	202.67	
82	1,928	160.60	2,217	184.68	2,142	178.43	2,465	205.33	
83	1,953	162.68	2,246	187.09	2,170	180.76	2,497	208.00	
84	1,976	164.60	2,274	189.42	2,198	183.09	2,528	210.58	
85	2,000	166.60	2,302	191.76	2,224	185.26	2,559	213.16	
86	2,022	168.43	2,326	193.76	2,247	187.18	2,586	215.41	
87	2,043	170.18	2,351	195.84	2,271	189.17	2,615	217.83	
88	2,064	171.93	2,376	197.92	2,294	191.09	2,643	220.16	
89	2,083	173.51	2,398	199.75	2,316	192.92	2,668	222.24	
90	2,102	175.10	2,419	201.50	2,336	194.59	2,689	223.99	

ATTAINED AGE	PLAN F	ALL ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,560	129.95	1,794	149.44	1,733	144.36	1,992	165.93	
66	1,560	129.95	1,794	149.44	1,733	144.36	1,992	165.93	
67	1,560	129.95	1,794	149.44	1,733	144.36	1,992	165.93	
68	1,623	135.20	1,868	155.60	1,804	150.27	2,074	172.76	
69	1,687	140.53	1,941	161.69	1,875	156.19	2,155	179.51	
70	1,748	145.61	2,010	167.43	1,942	161.77	2,234	186.09	
71	1,810	150.77	2,080	173.26	2,009	167.35	2,312	192.59	
72	1,866	155.44	2,146	178.76	2,073	172.68	2,385	198.67	
73	1,917	159.69	2,204	183.59	2,130	177.43	2,450	204.09	
74	1,966	163.77	2,260	188.26	2,184	181.93	2,513	209.33	
75	2,009	167.35	2,312	192.59	2,234	186.09	2,570	214.08	
76	2,049	170.68	2,357	196.34	2,278	189.76	2,620	218.25	
77	2,084	173.60	2,397	199.67	2,317	193.01	2,666	222.08	
78	2,116	176.26	2,434	202.75	2,352	195.92	2,706	225.41	
79	2,147	178.85	2,469	205.67	2,387	198.84	2,745	228.66	
80	2,174	181.09	2,500	208.25	2,417	201.34	2,779	231.49	
81	2,202	183.43	2,532	210.92	2,448	203.92	2,814	234.41	
82	2,229	185.68	2,565	213.66	2,478	206.42	2,850	237.41	
83	2,256	187.92	2,596	216.25	2,508	208.92	2,884	240.24	
84	2,283	190.17	2,627	218.83	2,539	211.50	2,918	243.07	
85	2,309	192.34	2,655	221.16	2,567	213.83	2,950	245.74	
86	2,331	194.17	2,682	223.41	2,593	216.00	2,979	248.15	
87	2,357	196.34	2,711	225.83	2,620	218.25	3,011	250.82	
88	2,377	198.00	2,735	227.83	2,643	220.16	3,037	252.98	
89	2,397	199.67	2,758	229.74	2,666	222.08	3,063	255.15	
90	2,418	201.42	2,782	231.74	2,687	223.83	3,088	257.23	

- All Plans: A one time only \$20 policy fee required at time of application
- Rates are Attained Age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- OE and GI use preferred rates
- For rates over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?

Contact the Agent Services team at 800.264.4000, or go to aetnaseniorproducts.com (agent side).

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 10 working days from the date of application. Applications submitted by fax result in faster service. Fax applications where payment method selected is:

- Monthly (EFT required) and include a blank voided check for the account to be drafted and EFT authorization, or
- Any payment mode that includes an Electronic (FAX) Check Authorization form. Fax initial premium paid by a signed (live) check and authorizes recurring premiums to be paid by EFT.

MODAL PREMIUM OPTIONS

Semi-Annual.....	Annual x .52
Quarterly	Annual x .265
Monthly Electronic Funds Transfer (EFT)	Annual x .0833

CALCULATING RATES

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the Outline of Coverage rates:

Base rate (found in the Outline of Coverage)
 x area factor (based on applicant's zip code)
 = **Annual premium** (round to nearest whole dollar)

Example: \$1511 x 1.25 = **\$1888.750 (\$1889)**

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
 x Modal factor
 = **Modal premium** (round to nearest whole cent)

Example: \$1889 x .0833 = **\$157.3537 (\$157.35)**

STEP 2: Calculate modal premium with 5% household discount

Modal premium
 x Discount (.95)
 = **Modal premium with discount** (round to nearest whole cent)

Example: \$157.35 x .95 = **\$149.4825 (\$149.48)**

Add application fee to determine total initial premium collected/draft

Modal premium (with discount if discount applies)
 + Application fee
 = **Total initial premium** (amount of check with application or initial bank draft)

Example: \$149.48 + \$20 = **\$169.48**