

ATTAINED AGE	PLAN A	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,282	106.79	1,474	122.78	1,424	118.62	1,638	136.45
66		1,282	106.79	1,474	122.78	1,424	118.62	1,638	136.45
67		1,282	106.79	1,474	122.78	1,424	118.62	1,638	136.45
68		1,316	109.62	1,513	126.03	1,462	121.78	1,681	140.03
69		1,349	112.37	1,552	129.28	1,499	124.87	1,724	143.61
70		1,382	115.12	1,590	132.45	1,535	127.87	1,767	147.19
71		1,413	117.70	1,625	135.36	1,571	130.86	1,806	150.44
72		1,446	120.45	1,663	138.53	1,607	133.86	1,848	153.94
73		1,473	122.70	1,694	141.11	1,637	136.36	1,883	156.85
74		1,500	124.95	1,725	143.69	1,666	138.78	1,915	159.52
75		1,527	127.20	1,756	146.27	1,697	141.36	1,952	162.60
76		1,553	129.36	1,785	148.69	1,726	143.78	1,984	165.27
77		1,579	131.53	1,817	151.36	1,755	146.19	2,018	168.10
78		1,596	132.95	1,836	152.94	1,774	147.77	2,040	169.93
79		1,614	134.45	1,855	154.52	1,793	149.36	2,062	171.76
80		1,631	135.86	1,875	156.19	1,812	150.94	2,083	173.51
81		1,647	137.20	1,894	157.77	1,830	152.44	2,105	175.35
82		1,663	138.53	1,912	159.27	1,847	153.86	2,125	177.01
83		1,684	140.28	1,937	161.35	1,871	155.85	2,153	179.34
84		1,706	142.11	1,961	163.35	1,895	157.85	2,180	181.59
85		1,723	143.53	1,981	165.02	1,913	159.35	2,200	183.26
86		1,738	144.78	1,999	166.52	1,931	160.85	2,221	185.01
87		1,755	146.19	2,018	168.10	1,951	162.52	2,243	186.84
88		1,772	147.61	2,038	169.77	1,969	164.02	2,264	188.59
89		1,790	149.11	2,059	171.51	1,989	165.68	2,288	190.59
90		1,806	150.44	2,077	173.01	2,007	167.18	2,309	192.34

ATTAINED AGE	PLAN F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,692	140.94	1,946	162.10	1,880	156.60	2,161	180.01
66		1,692	140.94	1,946	162.10	1,880	156.60	2,161	180.01
67		1,692	140.94	1,946	162.10	1,880	156.60	2,161	180.01
68		1,745	145.36	2,006	167.10	1,939	161.52	2,230	185.76
69		1,797	149.69	2,066	172.10	1,997	166.35	2,296	191.26
70		1,848	153.94	2,126	177.10	2,053	171.01	2,361	196.67
71		1,899	158.19	2,184	181.93	2,110	175.76	2,427	202.17
72		1,950	162.44	2,242	186.76	2,166	180.43	2,491	207.50
73		2,001	166.68	2,301	191.67	2,223	185.18	2,557	213.00
74		2,052	170.93	2,360	196.59	2,281	190.01	2,624	218.58
75		2,105	175.35	2,420	201.59	2,338	194.76	2,689	223.99
76		2,155	179.51	2,478	206.42	2,395	199.50	2,754	229.41
77		2,205	183.68	2,536	211.25	2,450	204.09	2,817	234.66
78		2,256	187.92	2,594	216.08	2,507	208.83	2,883	240.15
79		2,307	192.17	2,653	220.99	2,563	213.50	2,947	245.49
80		2,356	196.25	2,710	225.74	2,618	218.08	3,011	250.82
81		2,405	200.34	2,766	230.41	2,673	222.66	3,074	256.06
82		2,454	204.42	2,823	235.16	2,726	227.08	3,136	261.23
83		2,503	208.50	2,878	239.74	2,782	231.74	3,198	266.39
84		2,552	212.58	2,935	244.49	2,834	236.07	3,259	271.47
85		2,593	216.00	2,982	248.40	2,880	239.90	3,313	275.97
86		2,634	219.41	3,030	252.40	2,928	243.90	3,367	280.47
87		2,678	223.08	3,081	256.65	2,976	247.90	3,422	285.05
88		2,722	226.74	3,130	260.73	3,025	251.98	3,479	289.80
89		2,765	230.32	3,180	264.89	3,072	255.90	3,532	294.22
90		2,808	233.91	3,229	268.98	3,120	259.90	3,589	298.96

ATTAINED AGE	PLAN G	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,283	106.87	1,476	122.95	1,426	118.79	1,639	136.53
66		1,283	106.87	1,476	122.95	1,426	118.79	1,639	136.53
67		1,283	106.87	1,476	122.95	1,426	118.79	1,639	136.53
68		1,324	110.29	1,523	126.87	1,471	122.53	1,691	140.86
69		1,363	113.54	1,568	130.61	1,515	126.20	1,743	145.19
70		1,403	116.87	1,613	134.36	1,559	129.86	1,793	149.36
71		1,442	120.12	1,659	138.19	1,603	133.53	1,843	153.52
72		1,481	123.37	1,704	141.94	1,645	137.03	1,893	157.69
73		1,523	126.87	1,751	145.86	1,692	140.94	1,946	162.10
74		1,564	130.28	1,799	149.86	1,738	144.78	1,999	166.52
75		1,605	133.70	1,846	153.77	1,784	148.61	2,051	170.85
76		1,645	137.03	1,892	157.60	1,827	152.19	2,101	175.01
77		1,685	140.36	1,938	161.44	1,872	155.94	2,152	179.26
78		1,726	143.78	1,985	165.35	1,918	159.77	2,206	183.76
79		1,767	147.19	2,032	169.27	1,964	163.60	2,258	188.09
80		1,806	150.44	2,078	173.10	2,007	167.18	2,309	192.34
81		1,847	153.86	2,125	177.01	2,053	171.01	2,361	196.67
82		1,888	157.27	2,170	180.76	2,098	174.76	2,412	200.92
83		1,929	160.69	2,218	184.76	2,143	178.51	2,465	205.33
84		1,970	164.10	2,265	188.67	2,188	182.26	2,517	209.67
85		2,006	167.10	2,307	192.17	2,229	185.68	2,563	213.50
86		2,043	170.18	2,349	195.67	2,269	189.01	2,610	217.41
87		2,081	173.35	2,393	199.34	2,312	192.59	2,659	221.49
88		2,118	176.43	2,436	202.92	2,354	196.09	2,706	225.41
89		2,157	179.68	2,480	206.58	2,396	199.59	2,756	229.57
90		2,193	182.68	2,523	210.17	2,437	203.00	2,803	233.49

ATTAINED AGE	PLAN B	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,451	120.87	1,668	138.94	1,611	134.20	1,852	154.27
66		1,451	120.87	1,668	138.94	1,611	134.20	1,852	154.27
67		1,451	120.87	1,668	138.94	1,611	134.20	1,852	154.27
68		1,495	124.53	1,719	143.19	1,661	138.36	1,910	159.10
69		1,537	128.03	1,768	147.27	1,708	142.28	1,963	163.52
70		1,579	131.53	1,817	151.36	1,755	146.19	2,018	168.10
71		1,621	135.03	1,864	155.27	1,801	150.02	2,070	172.43
72		1,663	138.53	1,912	159.27	1,847	153.86	2,125	177.01
73		1,705	142.03	1,960	163.27	1,894	157.77	2,179	181.51
74		1,745	145.36	2,006	167.10	1,939	161.52	2,230	185.76
75		1,785	148.69	2,052	170.93	1,984	165.27	2,282	190.09
76		1,825	152.02	2,099	174.85	2,029	169.02	2,334	194.42
77		1,866	155.44	2,146	178.76	2,074	172.76	2,385	198.67
78		1,904	158.60	2,188	182.26	2,114	176.10	2,431	202.50
79		1,940	161.60	2,231	185.84	2,156	179.59	2,479	206.50
80		1,977	164.68	2,274	189.42	2,198	183.09	2,526	210.42
81		2,015	167.85	2,317	193.01	2,238	186.43	2,574	214.41
82		2,051	170.85	2,359	196.50	2,279	189.84	2,622	218.41
83		2,084	173.60	2,397	199.67	2,315	192.84	2,663	221.83
84		2,116	176.26	2,434	202.75	2,352	195.92	2,704	225.24
85		2,142	178.43	2,464	205.25	2,381	198.34	2,738	228.08
86		2,170	180.76	2,495	207.83	2,411	200.84	2,772	230.91
87		2,198	183.09	2,526	210.42	2,442	203.42	2,808	233.91
88		2,225	185.34	2,558	213.08	2,472	205.92	2,843	236.82
89		2,252	187.59	2,590	215.75	2,503	208.50	2,878	239.74
90		2,279	189.84	2,622	218.41	2,533	211.00	2,913	242.65

ATTAINED AGE	PLAN HI F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	676	56.31	778	64.81	751	62.56	863	71.89	
66	676	56.31	778	64.81	751	62.56	863	71.89	
67	676	56.31	778	64.81	751	62.56	863	71.89	
68	698	58.14	803	66.89	776	64.64	892	74.30	
69	719	59.89	827	68.89	799	66.56	919	76.55	
70	739	61.56	851	70.89	822	68.47	945	78.72	
71	760	63.31	873	72.72	844	70.31	970	80.80	
72	780	64.97	897	74.72	867	72.22	996	82.97	
73	800	66.64	920	76.64	889	74.05	1,023	85.22	
74	822	68.47	945	78.72	913	76.05	1,050	87.47	
75	841	70.06	967	80.55	935	77.89	1,075	89.55	
76	861	71.72	991	82.55	958	79.80	1,101	91.71	
77	882	73.47	1,014	84.47	980	81.63	1,127	93.88	
78	902	75.14	1,037	86.38	1,003	83.55	1,152	95.96	
79	922	76.80	1,060	88.30	1,025	85.38	1,178	98.13	
80	943	78.55	1,084	90.30	1,048	87.30	1,205	100.38	
81	962	80.13	1,105	92.05	1,069	89.05	1,229	102.38	
82	982	81.80	1,129	94.05	1,091	90.88	1,255	104.54	
83	1,002	83.47	1,151	95.88	1,113	92.71	1,280	106.62	
84	1,020	84.97	1,173	97.71	1,133	94.38	1,303	108.54	
85	1,037	86.38	1,192	99.29	1,152	95.96	1,326	110.46	
86	1,054	87.80	1,212	100.96	1,171	97.54	1,346	112.12	
87	1,071	89.21	1,232	102.63	1,190	99.13	1,369	114.04	
88	1,088	90.63	1,252	104.29	1,210	100.79	1,392	115.95	
89	1,105	92.05	1,272	105.96	1,228	102.29	1,412	117.62	
90	1,124	93.63	1,293	107.71	1,249	104.04	1,436	119.62	

ATTAINED AGE	PLAN A	ZIP CODES 660-662, 672							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,410	117.45	1,621	135.03	1,566	130.45	1,802	150.11
66		1,410	117.45	1,621	135.03	1,566	130.45	1,802	150.11
67		1,410	117.45	1,621	135.03	1,566	130.45	1,802	150.11
68		1,448	120.62	1,664	138.61	1,608	133.95	1,849	154.02
69		1,484	123.62	1,707	142.19	1,649	137.36	1,896	157.94
70		1,520	126.62	1,749	145.69	1,689	140.69	1,944	161.94
71		1,554	129.45	1,788	148.94	1,728	143.94	1,987	165.52
72		1,591	132.53	1,829	152.36	1,768	147.27	2,033	169.35
73		1,620	134.95	1,863	155.19	1,801	150.02	2,071	172.51
74		1,650	137.45	1,898	158.10	1,833	152.69	2,107	175.51
75		1,680	139.94	1,932	160.94	1,867	155.52	2,147	178.85
76		1,708	142.28	1,964	163.60	1,899	158.19	2,182	181.76
77		1,737	144.69	1,999	166.52	1,931	160.85	2,220	184.93
78		1,756	146.27	2,020	168.27	1,951	162.52	2,244	186.93
79		1,775	147.86	2,041	170.02	1,972	164.27	2,268	188.92
80		1,794	149.44	2,063	171.85	1,993	166.02	2,291	190.84
81		1,812	150.94	2,083	173.51	2,013	167.68	2,316	192.92
82		1,829	152.36	2,103	175.18	2,032	169.27	2,338	194.76
83		1,852	154.27	2,131	177.51	2,058	171.43	2,368	197.25
84		1,877	156.35	2,157	179.68	2,085	173.68	2,398	199.75
85		1,895	157.85	2,179	181.51	2,104	175.26	2,420	201.59
86		1,912	159.27	2,199	183.18	2,124	176.93	2,443	203.50
87		1,931	160.85	2,220	184.93	2,146	178.76	2,467	205.50
88		1,949	162.35	2,242	186.76	2,166	180.43	2,490	207.42
89		1,969	164.02	2,265	188.67	2,188	182.26	2,517	209.67
90		1,987	165.52	2,285	190.34	2,208	183.93	2,540	211.58

ATTAINED AGE	PLAN F	ZIP CODES 660-662, 672							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,861	155.02	2,141	178.35	2,068	172.26	2,377	198.00
66		1,861	155.02	2,141	178.35	2,068	172.26	2,377	198.00
67		1,861	155.02	2,141	178.35	2,068	172.26	2,377	198.00
68		1,920	159.94	2,207	183.84	2,133	177.68	2,453	204.33
69		1,977	164.68	2,273	189.34	2,197	183.01	2,526	210.42
70		2,033	169.35	2,339	194.84	2,258	188.09	2,597	216.33
71		2,089	174.01	2,402	200.09	2,321	193.34	2,670	222.41
72		2,145	178.68	2,466	205.42	2,383	198.50	2,740	228.24
73		2,201	183.34	2,531	210.83	2,445	203.67	2,813	234.32
74		2,257	188.01	2,596	216.25	2,509	209.00	2,886	240.40
75		2,316	192.92	2,662	221.74	2,572	214.25	2,958	246.40
76		2,371	197.50	2,726	227.08	2,635	219.50	3,029	252.32
77		2,426	202.09	2,790	232.41	2,695	224.49	3,099	258.15
78		2,482	206.75	2,853	237.65	2,758	229.74	3,171	264.14
79		2,538	211.42	2,918	243.07	2,819	234.82	3,242	270.06
80		2,592	215.91	2,981	248.32	2,880	239.90	3,312	275.89
81		2,646	220.41	3,043	253.48	2,940	244.90	3,381	281.64
82		2,699	224.83	3,105	258.65	2,999	249.82	3,450	287.39
83		2,753	229.32	3,166	263.73	3,060	254.90	3,518	293.05
84		2,807	233.82	3,229	268.98	3,117	259.65	3,585	298.63
85		2,852	237.57	3,280	273.22	3,168	263.89	3,644	303.55
86		2,897	241.32	3,333	277.64	3,221	268.31	3,704	308.54
87		2,946	245.40	3,389	282.30	3,274	272.72	3,764	313.54
88		2,994	249.40	3,443	286.80	3,328	277.22	3,827	318.79
89		3,042	253.40	3,498	291.38	3,379	281.47	3,885	323.62
90		3,089	257.31	3,552	295.88	3,432	285.89	3,948	328.87

ATTAINED AGE	PLAN G	ZIP CODES 660-662, 672							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,411	117.54	1,624	135.28	1,569	130.70	1,803	150.19
66		1,411	117.54	1,624	135.28	1,569	130.70	1,803	150.19
67		1,411	117.54	1,624	135.28	1,569	130.70	1,803	150.19
68		1,456	121.28	1,675	139.53	1,618	134.78	1,860	154.94
69		1,499	124.87	1,725	143.69	1,667	138.86	1,917	159.69
70		1,543	128.53	1,774	147.77	1,715	142.86	1,972	164.27
71		1,586	132.11	1,825	152.02	1,763	146.86	2,027	168.85
72		1,629	135.70	1,874	156.10	1,810	150.77	2,082	173.43
73		1,675	139.53	1,926	160.44	1,861	155.02	2,141	178.35
74		1,720	143.28	1,979	164.85	1,912	159.27	2,199	183.18
75		1,766	147.11	2,031	169.18	1,962	163.43	2,256	187.92
76		1,810	150.77	2,081	173.35	2,010	167.43	2,311	192.51
77		1,854	154.44	2,132	177.60	2,059	171.51	2,367	197.17
78		1,899	158.19	2,184	181.93	2,110	175.76	2,427	202.17
79		1,944	161.94	2,235	186.18	2,160	179.93	2,484	206.92
80		1,987	165.52	2,286	190.42	2,208	183.93	2,540	211.58
81		2,032	169.27	2,338	194.76	2,258	188.09	2,597	216.33
82		2,077	173.01	2,387	198.84	2,308	192.26	2,653	220.99
83		2,122	176.76	2,440	203.25	2,357	196.34	2,712	225.91
84		2,167	180.51	2,492	207.58	2,407	200.50	2,769	230.66
85		2,207	183.84	2,538	211.42	2,452	204.25	2,819	234.82
86		2,247	187.18	2,584	215.25	2,496	207.92	2,871	239.15
87		2,289	190.67	2,632	219.25	2,543	211.83	2,925	243.65
88		2,330	194.09	2,680	223.24	2,589	215.66	2,977	247.98
89		2,373	197.67	2,728	227.24	2,636	219.58	3,032	252.57
90		2,412	200.92	2,775	231.16	2,681	223.33	3,083	256.81

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 10 working days from the date of application. Applications submitted by fax result in faster service. Fax applications where payment method selected is:

- Monthly (EFT required) and include a blank voided check for the account to be drafted and EFT authorization, or
- Any payment mode that includes an Electronic (FAX) Check Authorization form. Fax initial premium paid by a signed (live) check and authorizes recurring premiums to be paid by EFT.

MODAL PREMIUM OPTIONS

Semi-Annual..... Annual x .52
Quarterly Annual x .265
Monthly Electronic Funds Transfer (EFT) Annual x .0833

CALCULATING RATES

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the Outline of Coverage rates:

Base rate (found in the Outline of Coverage)
x area factor (based on applicant’s zip code)
= **Annual premium** (round to nearest whole dollar)

Example: \$1511 x 1.25 = **\$1888.750 (\$1889)**

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
x Modal factor
= **Modal premium** (round to nearest whole cent)

Example: \$1889 x .0833 = **\$157.3537 (\$157.35)**

STEP 2: Calculate modal premium with 7% household discount

Modal premium
x Discount (.93)
= **Modal premium with discount** (round to nearest whole cent)

Example: \$157.35 x .93 = **\$146.3355 (\$146.34)**

Add application fee to determine total initial premium collected/draft

Modal premium (with discount if discount applies)
+ Application fee
= **Total initial premium** (amount of check with application or initial bank draft)

Example: \$146.34 + \$20 = **\$166.34**

- All Plans: A one time only \$20 policy fee required at time of application

- Rates are Attained Age, male/female, preferred and standard

- Use age last birthday on effective date of coverage

- Tobacco users use standard rates

- Non-tobacco users use preferred rates

- OE and GI use preferred rates

- For rates under age 65 and over age 90, refer to Outline of Coverage

- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?

Contact the Agent Services team at 800 264.4000, or go to aetnaseniorproducts.com (agent side).

ATTAINED AGE	PLAN B	ZIP CODES 660-662, 672							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,596	132.95	1,835	152.86	1,772	147.61	2,037	169.68
66		1,596	132.95	1,835	152.86	1,772	147.61	2,037	169.68
67		1,596	132.95	1,835	152.86	1,772	147.61	2,037	169.68
68		1,645	137.03	1,891	157.52	1,827	152.19	2,101	175.01
69		1,691	140.86	1,945	162.02	1,879	156.52	2,159	179.84
70		1,737	144.69	1,999	166.52	1,931	160.85	2,220	184.93
71		1,783	148.52	2,050	170.77	1,981	165.02	2,277	189.67
72		1,829	152.36	2,103	175.18	2,032	169.27	2,338	194.76
73		1,876	156.27	2,156	179.59	2,083	173.51	2,397	199.67
74		1,920	159.94	2,207	183.84	2,133	177.68	2,453	204.33
75		1,964	163.60	2,257	188.01	2,182	181.76	2,510	209.08
76		2,008	167.27	2,309	192.34	2,232	185.93	2,567	213.83
77		2,053	171.01	2,361	196.67	2,281	190.01	2,624	218.58
78		2,094	174.43	2,407	200.50	2,325	193.67	2,674	222.74
79		2,134	177.76	2,454	204.42	2,372	197.59	2,727	227.16
80		2,175	181.18	2,501	208.33	2,418	201.42	2,779	231.49
81		2,217	184.68	2,549	212.33	2,462	205.08	2,831	235.82
82		2,256	187.92	2,595	216.16	2,507	208.83	2,884	240.24
83		2,292	190.92	2,637	219.66	2,547	212.17	2,929	243.99
84		2,328	193.92	2,677	222.99	2,587	215.50	2,974	247.73
85		2,356	196.25	2,710	225.74	2,619	218.16	3,012	250.90
86		2,387	198.84	2,745	228.66	2,652	220.91	3,049	253.98
87		2,418	201.42	2,779	231.49	2,686	223.74	3,089	257.31
88		2,448	203.92	2,814	234.41	2,719	226.49	3,127	260.48
89		2,477	206.33	2,849	237.32	2,753	229.32	3,166	263.73
90		2,507	208.83	2,884	240.24	2,786	232.07	3,204	266.89