

ATTAINED AGE	PLAN A	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,209	100.71	1,390	115.79	1,344	111.96	1,544	128.62
66		1,209	100.71	1,390	115.79	1,344	111.96	1,544	128.62
67		1,209	100.71	1,390	115.79	1,344	111.96	1,544	128.62
68		1,258	104.79	1,447	120.54	1,399	116.54	1,610	134.11
69		1,314	109.46	1,513	126.03	1,461	121.70	1,682	140.11
70		1,367	113.87	1,573	131.03	1,521	126.70	1,748	145.61
71		1,419	118.20	1,632	135.95	1,578	131.45	1,815	151.19
72		1,467	122.20	1,690	140.78	1,632	135.95	1,878	156.44
73		1,514	126.12	1,743	145.19	1,685	140.36	1,938	161.44
74		1,556	129.61	1,793	149.36	1,732	144.28	1,992	165.93
75		1,594	132.78	1,838	153.11	1,776	147.94	2,043	170.18
76		1,632	135.95	1,880	156.60	1,817	151.36	2,090	174.10
77		1,668	138.94	1,920	159.94	1,855	154.52	2,135	177.85
78		1,701	141.69	1,957	163.02	1,891	157.52	2,178	181.43
79		1,730	144.11	1,991	165.85	1,925	160.35	2,215	184.51
80		1,759	146.52	2,024	168.60	1,955	162.85	2,251	187.51
81		1,785	148.69	2,053	171.01	1,985	165.35	2,283	190.17
82		1,808	150.61	2,081	173.35	2,010	167.43	2,315	192.84
83		1,833	152.69	2,108	175.60	2,035	169.52	2,346	195.42
84		1,855	154.52	2,134	177.76	2,061	171.68	2,374	197.75
85		1,878	156.44	2,160	179.93	2,086	173.76	2,403	200.17
86		1,898	158.10	2,182	181.76	2,109	175.68	2,428	202.25
87		1,919	159.85	2,205	183.68	2,132	177.60	2,454	204.42
88		1,939	161.52	2,229	185.68	2,155	179.51	2,481	206.67
89		1,957	163.02	2,249	187.34	2,176	181.26	2,504	208.58
90		1,975	164.52	2,269	189.01	2,193	182.68	2,525	210.33

ATTAINED AGE	PLAN F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,671	139.19	1,921	160.02	1,857	154.69	2,136	177.93
66		1,671	139.19	1,921	160.02	1,857	154.69	2,136	177.93
67		1,671	139.19	1,921	160.02	1,857	154.69	2,136	177.93
68		1,740	144.94	2,001	166.68	1,933	161.02	2,224	185.26
69		1,808	150.61	2,080	173.26	2,009	167.35	2,311	192.51
70		1,874	156.10	2,155	179.51	2,082	173.43	2,393	199.34
71		1,938	161.44	2,230	185.76	2,155	179.51	2,478	206.42
72		2,000	166.60	2,299	191.51	2,222	185.09	2,556	212.91
73		2,053	171.01	2,361	196.67	2,281	190.01	2,623	218.50
74		2,106	175.43	2,423	201.84	2,340	194.92	2,692	224.24
75		2,154	179.43	2,475	206.17	2,392	199.25	2,752	229.24
76		2,196	182.93	2,525	210.33	2,441	203.34	2,807	233.82
77		2,234	186.09	2,569	214.00	2,482	206.75	2,854	237.74
78		2,269	189.01	2,608	217.25	2,521	210.00	2,899	241.49
79		2,300	191.59	2,646	220.41	2,557	213.00	2,940	244.90
80		2,329	194.01	2,678	223.08	2,587	215.50	2,976	247.90
81		2,359	196.50	2,713	225.99	2,621	218.33	3,014	251.07
82		2,389	199.00	2,747	228.83	2,654	221.08	3,053	254.31
83		2,417	201.34	2,780	231.57	2,685	223.66	3,088	257.23
84		2,446	203.75	2,814	234.41	2,719	226.49	3,125	260.31
85		2,474	206.08	2,845	236.99	2,748	228.91	3,160	263.23
86		2,498	208.08	2,871	239.15	2,775	231.16	3,193	265.98
87		2,525	210.33	2,905	241.99	2,806	233.74	3,227	268.81
88		2,547	212.17	2,929	243.99	2,830	235.74	3,256	271.22
89		2,569	214.00	2,954	246.07	2,855	237.82	3,283	273.47
90		2,590	215.75	2,980	248.23	2,878	239.74	3,310	275.72

ATTAINED AGE	PLAN G	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,156	96.29	1,330	110.79	1,285	107.04	1,478	123.12
66		1,156	96.29	1,330	110.79	1,285	107.04	1,478	123.12
67		1,156	96.29	1,330	110.79	1,285	107.04	1,478	123.12
68		1,205	100.38	1,385	115.37	1,338	111.46	1,540	128.28
69		1,258	104.79	1,447	120.54	1,397	116.37	1,609	134.03
70		1,309	109.04	1,504	125.28	1,453	121.03	1,674	139.44
71		1,357	113.04	1,561	130.03	1,509	125.70	1,737	144.69
72		1,405	117.04	1,615	134.53	1,561	130.03	1,797	149.69
73		1,450	120.79	1,667	138.86	1,611	134.20	1,854	154.44
74		1,491	124.20	1,714	142.78	1,657	138.03	1,907	158.85
75		1,529	127.37	1,758	146.44	1,698	141.44	1,955	162.85
76		1,564	130.28	1,798	149.77	1,738	144.78	2,001	166.68
77		1,597	133.03	1,836	152.94	1,776	147.94	2,043	170.18
78		1,629	135.70	1,872	155.94	1,810	150.77	2,083	173.51
79		1,656	137.94	1,904	158.60	1,840	153.27	2,118	176.43
80		1,683	140.19	1,936	161.27	1,871	155.85	2,153	179.34
81		1,708	142.28	1,963	163.52	1,899	158.19	2,184	181.93
82		1,731	144.19	1,989	165.68	1,924	160.27	2,214	184.43
83		1,752	145.94	2,015	167.85	1,949	162.35	2,241	186.68
84		1,774	147.77	2,040	169.93	1,973	164.35	2,270	189.09
85		1,796	149.61	2,065	172.01	1,996	166.27	2,297	191.34
86		1,815	151.19	2,087	173.85	2,019	168.18	2,322	193.42
87		1,834	152.77	2,110	175.76	2,040	169.93	2,347	195.51
88		1,853	154.35	2,132	177.60	2,062	171.76	2,372	197.59
89		1,870	155.77	2,152	179.26	2,081	173.35	2,394	199.42
90		1,887	157.19	2,170	180.76	2,098	174.76	2,416	201.25

ATTAINED AGE	PLAN B	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,408	117.29	1,619	134.86	1,566	130.45	1,799	149.86
66		1,408	117.29	1,619	134.86	1,566	130.45	1,799	149.86
67		1,408	117.29	1,619	134.86	1,566	130.45	1,799	149.86
68		1,467	122.20	1,688	140.61	1,631	135.86	1,875	156.19
69		1,534	127.78	1,763	146.86	1,704	141.94	1,958	163.10
70		1,594	132.78	1,834	152.77	1,772	147.61	2,036	169.60
71		1,654	137.78	1,902	158.44	1,839	153.19	2,115	176.18
72		1,713	142.69	1,969	164.02	1,902	158.44	2,188	182.26
73		1,767	147.19	2,033	169.35	1,965	163.68	2,259	188.17
74		1,818	151.44	2,089	174.01	2,021	168.35	2,324	193.59
75		1,863	155.19	2,142	178.43	2,071	172.51	2,381	198.34
76		1,907	158.85	2,192	182.59	2,120	176.60	2,437	203.00
77		1,947	162.19	2,238	186.43	2,165	180.34	2,488	207.25
78		1,985	165.35	2,281	190.01	2,206	183.76	2,538	211.42
79		2,020	168.27	2,320	193.26	2,244	186.93	2,580	214.91
80		2,052	170.93	2,358	196.42	2,280	189.92	2,622	218.41
81		2,082	173.43	2,392	199.25	2,314	192.76	2,662	221.74
82		2,109	175.68	2,425	202.00	2,345	195.34	2,697	224.66
83		2,136	177.93	2,456	204.58	2,375	197.84	2,732	227.58
84		2,162	180.09	2,485	207.00	2,405	200.34	2,766	230.41
85		2,188	182.26	2,516	209.58	2,433	202.67	2,799	233.16
86		2,213	184.34	2,542	211.75	2,461	205.00	2,827	235.49
87		2,236	186.26	2,571	214.16	2,486	207.08	2,858	238.07
88		2,260	188.26	2,597	216.33	2,513	209.33	2,887	240.49
89		2,280	189.92	2,621	218.33	2,535	211.17	2,915	242.82
90		2,300	191.59	2,643	220.16	2,557	213.00	2,939	244.82

ATTAINED AGE	PLAN HI F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	624	51.98	718	59.81	694	57.81	799	66.56	
66	624	51.98	718	59.81	694	57.81	799	66.56	
67	624	51.98	718	59.81	694	57.81	799	66.56	
68	651	54.23	748	62.31	723	60.23	832	69.31	
69	676	56.31	777	64.72	752	62.64	863	71.89	
70	701	58.39	805	67.06	778	64.81	895	74.55	
71	725	60.39	833	69.39	805	67.06	926	77.14	
72	748	62.31	858	71.47	831	69.22	956	79.63	
73	768	63.97	882	73.47	854	71.14	981	81.72	
74	788	65.64	905	75.39	876	72.97	1,006	83.80	
75	806	67.14	925	77.05	895	74.55	1,029	85.72	
76	822	68.47	944	78.64	912	75.97	1,050	87.47	
77	836	69.64	959	79.88	928	77.30	1,068	88.96	
78	849	70.72	974	81.13	942	78.47	1,084	90.30	
79	860	71.64	988	82.30	956	79.63	1,100	91.63	
80	871	72.55	1,001	83.38	968	80.63	1,114	92.80	
81	882	73.47	1,013	84.38	981	81.72	1,128	93.96	
82	893	74.39	1,026	85.47	994	82.80	1,142	95.13	
83	904	75.30	1,038	86.47	1,005	83.72	1,155	96.21	
84	914	76.14	1,050	87.47	1,017	84.72	1,170	97.46	
85	924	76.97	1,061	88.38	1,029	85.72	1,183	98.54	
86	934	77.80	1,072	89.30	1,039	86.55	1,195	99.54	
87	944	78.64	1,084	90.30	1,051	87.55	1,207	100.54	
88	952	79.30	1,094	91.13	1,059	88.21	1,218	101.46	
89	960	79.97	1,103	91.88	1,068	88.96	1,229	102.38	
90	969	80.72	1,113	92.71	1,076	89.63	1,240	103.29	

ATTAINED AGE	PLAN A	ZIP CODES 294, 295, 299							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,290	107.46	1,482	123.45	1,433	119.37	1,647	137.20
66		1,290	107.46	1,482	123.45	1,433	119.37	1,647	137.20
67		1,290	107.46	1,482	123.45	1,433	119.37	1,647	137.20
68		1,342	111.79	1,543	128.53	1,492	124.28	1,717	143.03
69		1,401	116.70	1,613	134.36	1,558	129.78	1,793	149.36
70		1,458	121.45	1,677	139.69	1,622	135.11	1,864	155.27
71		1,513	126.03	1,740	144.94	1,682	140.11	1,935	161.19
72		1,564	130.28	1,802	150.11	1,740	144.94	2,002	166.77
73		1,615	134.53	1,859	154.85	1,796	149.61	2,067	172.18
74		1,659	138.19	1,912	159.27	1,847	153.86	2,124	176.93
75		1,700	141.61	1,960	163.27	1,894	157.77	2,179	181.51
76		1,740	144.94	2,004	166.93	1,937	161.35	2,229	185.68
77		1,779	148.19	2,047	170.52	1,978	164.77	2,277	189.67
78		1,814	151.11	2,087	173.85	2,017	168.02	2,322	193.42
79		1,844	153.61	2,123	176.85	2,052	170.93	2,362	196.75
80		1,876	156.27	2,158	179.76	2,085	173.68	2,400	199.92
81		1,903	158.52	2,189	182.34	2,116	176.26	2,435	202.84
82		1,928	160.60	2,219	184.84	2,143	178.51	2,468	205.58
83		1,954	162.77	2,248	187.26	2,170	180.76	2,502	208.42
84		1,978	164.77	2,276	189.59	2,198	183.09	2,531	210.83
85		2,002	166.77	2,303	191.84	2,225	185.34	2,562	213.41
86		2,024	168.60	2,327	193.84	2,249	187.34	2,590	215.75
87		2,046	170.43	2,351	195.84	2,273	189.34	2,617	218.00
88		2,068	172.26	2,376	197.92	2,298	191.42	2,646	220.41
89		2,087	173.85	2,398	199.75	2,320	193.26	2,670	222.41
90		2,106	175.43	2,419	201.50	2,339	194.84	2,693	224.33

ATTAINED AGE	PLAN F	ZIP CODES 294, 295, 299							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,782	148.44	2,048	170.60	1,980	164.93	2,278	189.76
66		1,782	148.44	2,048	170.60	1,980	164.93	2,278	189.76
67		1,782	148.44	2,048	170.60	1,980	164.93	2,278	189.76
68		1,856	154.60	2,134	177.76	2,061	171.68	2,371	197.50
69		1,928	160.60	2,217	184.68	2,142	178.43	2,464	205.25
70		1,998	166.43	2,298	191.42	2,220	184.93	2,552	212.58
71		2,067	172.18	2,377	198.00	2,298	191.42	2,643	220.16
72		2,133	177.68	2,452	204.25	2,369	197.34	2,725	226.99
73		2,189	182.34	2,517	209.67	2,433	202.67	2,797	232.99
74		2,246	187.09	2,583	215.16	2,495	207.83	2,871	239.15
75		2,297	191.34	2,640	219.91	2,551	212.50	2,934	244.40
76		2,342	195.09	2,693	224.33	2,603	216.83	2,993	249.32
77		2,383	198.50	2,739	228.16	2,647	220.50	3,043	253.48
78		2,419	201.50	2,781	231.66	2,688	223.91	3,091	257.48
79		2,453	204.33	2,822	235.07	2,726	227.08	3,135	261.15
80		2,484	206.92	2,856	237.90	2,759	229.82	3,174	264.39
81		2,515	209.50	2,893	240.99	2,794	232.74	3,213	267.64
82		2,548	212.25	2,929	243.99	2,830	235.74	3,255	271.14
83		2,577	214.66	2,965	246.98	2,863	238.49	3,293	274.31
84		2,608	217.25	3,000	249.90	2,899	241.49	3,333	277.64
85		2,638	219.75	3,034	252.73	2,930	244.07	3,369	280.64
86		2,664	221.91	3,062	255.06	2,959	246.48	3,405	283.64
87		2,693	224.33	3,097	257.98	2,992	249.23	3,441	286.64
88		2,716	226.24	3,124	260.23	3,018	251.40	3,471	289.13
89		2,739	228.16	3,150	262.40	3,044	253.57	3,501	291.63
90		2,762	230.07	3,178	264.73	3,069	255.65	3,530	294.05

ATTAINED AGE	PLAN G	ZIP CODES 294, 295, 299							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,233	102.71	1,418	118.12	1,370	114.12	1,576	131.28
66		1,233	102.71	1,418	118.12	1,370	114.12	1,576	131.28
67		1,233	102.71	1,418	118.12	1,370	114.12	1,576	131.28
68		1,285	107.04	1,477	123.03	1,426	118.79	1,642	136.78
69		1,342	111.79	1,543	128.53	1,490	124.12	1,716	142.94
70		1,396	116.29	1,604	133.61	1,550	129.12	1,785	148.69
71		1,447	120.54	1,665	138.69	1,609	134.03	1,852	154.27
72		1,499	124.87	1,722	143.44	1,665	138.69	1,917	159.69
73		1,547	128.87	1,778	148.11	1,718	143.11	1,977	164.68
74		1,589	132.36	1,828	152.27	1,767	147.19	2,034	169.43
75		1,630	135.78	1,875	156.19	1,811	150.86	2,085	173.68
76		1,668	138.94	1,918	159.77	1,853	154.35	2,134	177.76
77		1,703	141.86	1,957	163.02	1,894	157.77	2,179	181.51
78		1,737	144.69	1,996	166.27	1,930	160.77	2,221	185.01
79		1,766	147.11	2,030	169.10	1,963	163.52	2,258	188.09
80		1,794	149.44	2,064	171.93	1,995	166.18	2,296	191.26
81		1,821	151.69	2,093	174.35	2,025	168.68	2,329	194.01
82		1,845	153.69	2,121	176.68	2,051	170.85	2,361	196.67
83		1,868	155.60	2,149	179.01	2,079	173.18	2,390	199.09
84		1,891	157.52	2,176	181.26	2,104	175.26	2,420	201.59
85		1,915	159.52	2,202	183.43	2,129	177.35	2,449	204.00
86		1,935	161.19	2,226	185.43	2,153	179.34	2,476	206.25
87		1,955	162.85	2,250	187.43	2,176	181.26	2,503	208.50
88		1,976	164.60	2,274	189.42	2,199	183.18	2,529	210.67
89		1,994	166.10	2,295	191.17	2,219	184.84	2,553	212.66
90		2,012	167.60	2,314	192.76	2,237	186.34	2,576	214.58

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 30 calendar days from the date of signature.

Applications submitted by E-Application result in faster service. E-Applications must have first premium deducted by monthly EFT. Changes to payment mode can be made after the first premium has been drafted by contacting Policyholder Services.

Applications with a live check must be mailed and not faxed.

MODAL PREMIUM OPTIONS

Semi-Annual.....	Annual x .52
Quarterly	Annual x .265
Monthly Electronic Funds Transfer (EFT)	Annual x .0833

CALCULATING RATES

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the Outline of Coverage rates:

Base rate (found in the Outline of Coverage)
x area factor (based on applicant's zip code)
= Annual premium (round to nearest whole dollar)
<i>Example:</i> \$1511 x 1.25 = \$1888.750 (\$1889)

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
x Modal factor
= Modal premium (round to nearest whole cent)
<i>Example:</i> \$1889 x .0833 = \$157.3537 (\$157.35)

STEP 2: Calculate modal premium with 7% household discount

Modal premium
x Discount (.93)
= Modal premium with discount (round to nearest whole cent)
<i>Example:</i> \$157.35 x .93 = \$146.3355 (\$146.34)

<i>Add application fee to determine total initial premium collected/draft</i>
Modal premium (with discount if discount applies)
+ Application fee
= Total initial premium (amount of check with application or initial bank draft)
<i>Example:</i> \$146.34 + \$20 = \$166.34

- All Plans: A one time only \$20 policy fee required at time of application
- Rates are Attained Age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- OE and GI use preferred rates
- For rates over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?
Contact the Agent Services team at 800 264.4000, or go to aetnaseniorproducts.com (agent side).

ATTAINED AGE	PLAN B	ZIP CODES 294, 295, 299							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,502	125.12	1,726	143.78	1,670	139.11	1,919	159.85
66		1,502	125.12	1,726	143.78	1,670	139.11	1,919	159.85
67		1,502	125.12	1,726	143.78	1,670	139.11	1,919	159.85
68		1,564	130.28	1,799	149.86	1,739	144.86	1,999	166.52
69		1,635	136.20	1,880	156.60	1,817	151.36	2,088	173.93
70		1,700	141.61	1,955	162.85	1,889	157.35	2,172	180.93
71		1,764	146.94	2,028	168.93	1,961	163.35	2,255	187.84
72		1,827	152.19	2,099	174.85	2,028	168.93	2,333	194.34
73		1,884	156.94	2,167	180.51	2,095	174.51	2,409	200.67
74		1,938	161.44	2,228	185.59	2,155	179.51	2,478	206.42
75		1,987	165.52	2,284	190.26	2,208	183.93	2,539	211.50
76		2,034	169.43	2,338	194.76	2,260	188.26	2,599	216.50
77		2,076	172.93	2,387	198.84	2,308	192.26	2,653	220.99
78		2,117	176.35	2,433	202.67	2,352	195.92	2,707	225.49
79		2,154	179.43	2,474	206.08	2,393	199.34	2,751	229.16
80		2,188	182.26	2,514	209.42	2,432	202.59	2,796	232.91
81		2,220	184.93	2,551	212.50	2,467	205.50	2,838	236.41
82		2,249	187.34	2,585	215.33	2,501	208.33	2,876	239.57
83		2,278	189.76	2,619	218.16	2,532	210.92	2,913	242.65
84		2,305	192.01	2,650	220.75	2,564	213.58	2,949	245.65
85		2,333	194.34	2,683	223.49	2,595	216.16	2,985	248.65
86		2,360	196.59	2,711	225.83	2,624	218.58	3,015	251.15
87		2,385	198.67	2,741	228.33	2,651	220.83	3,047	253.82
88		2,410	200.75	2,769	230.66	2,679	223.16	3,079	256.48
89		2,432	202.59	2,794	232.74	2,703	225.16	3,108	258.90
90		2,453	204.33	2,818	234.74	2,726	227.08	3,134	261.06