PLAN HI F — ALL ZIP CODES

ISSUE AGE	PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	805	67.06	926	77.14	894	74.47	1,029	85.72
66	805	67.06	926	77.14	894	74.47	1,029	85.72
67	805	67.06	926	77.14	894	74.47	1,029	85.72
68	827	68.89	950	79.14	918	76.47	1,055	87.88
69	848	70.64	976	81.30	942	78.47	1,083	90.21
70	868	72.30	999	83.22	964	80.30	1,109	92.38
71	885	73.72	1,019	84.88	984	81.97	1,132	94.30
72	903	75.22	1,039	86.55	1,004	83.63	1,152	95.96
73	916	76.30	1,053	87.71	1,018	84.80	1,171	97.54
74	928	77.30	1,069	89.05	1,033	86.05	1,186	98.79
75	940	78.30	1,079	89.88	1,043	86.88	1,201	100.04
76	948	78.97	1,087	90.55	1,051	87.55	1,209	100.71
77	952	79.30	1,096	91.30	1,059	88.21	1,217	101.38
78	960	79.97	1,104	91.96	1,066	88.80	1,224	101.96
79	965	80.38	1,109	92.38	1,072	89.30	1,232	102.63
80	971	80.88	1,115	92.88	1,076	89.63	1,240	103.29
81	977	81.38	1,122	93.46	1,084	90.30	1,247	103.88
82	984	81.97	1,131	94.21	1,094	91.13	1,257	104.71
83	990	82.47	1,139	94.88	1,101	91.71	1,266	105.46
84	998	83.13	1,146	95.46	1,108	92.30	1,274	106.12
85	1,004	83.63	1,152	95.96	1,114	92.80	1,282	106.79
86	1,008	83.97	1,161	96.71	1,120	93.30	1,287	107.21
87	1,013	84.38	1,166	97.13	1,127	93.88	1,295	107.87
88	1,021	85.05	1,176	97.96	1,137	94.71	1,306	108.79
89	1,031	85.88	1,185	98.71	1,145	95.38	1,317	109.71
90	1,039	86.55	1,195	99.54	1,153	96.04	1,328	110.62

PLAN G — ALL ZIP CODES

ISSUE AGE	PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,672	139.28	1,923	160.19	1,857	154.69	2,138	178.10
66	1,672	139.28	1,923	160.19	1,857	154.69	2,138	178.10
67	1,672	139.28	1,923	160.19	1,857	154.69	2,138	178.10
68	1,718	143.11	1,972	164.27	1,907	158.85	2,193	182.68
69	1,759	146.52	2,024	168.60	1,957	163.02	2,251	187.51
70	1,801	150.02	2,073	172.68	2,002	166.77	2,301	191.67
71	1,839	153.19	2,117	176.35	2,044	170.27	2,351	195.84
72	1,872	155.94	2,155	179.51	2,081	173.35	2,393	199.34
73	1,897	158.02	2,182	181.76	2,110	175.76	2,425	202.00
74	1,923	160.19	2,214	184.43	2,138	178.10	2,458	204.75
75	1,944	161.94	2,237	186.34	2,160	179.93	2,484	206.92
76	1,961	163.35	2,255	187.84	2,179	181.51	2,506	208.75
77	1,979	164.85	2,274	189.42	2,196	182.93	2,526	210.42
78	1,995	166.18	2,295	191.17	2,217	184.68	2,550	212.42
79	2,013	167.68	2,315	192.84	2,236	186.26	2,572	214.25
80	2,024	168.60	2,328	193.92	2,251	187.51	2,587	215.50
81	2,042	170.10	2,347	195.51	2,266	188.76	2,611	217.50
82	2,058	171.43	2,366	197.09	2,286	190.42	2,629	219.00
83	2,074	172.76	2,385	198.67	2,304	191.92	2,650	220.75
84	2,090	174.10	2,404	200.25	2,324	193.59	2,672	222.58
85	2,109	175.68	2,423	201.84	2,344	195.26	2,694	224.41
86	2,123	176.85	2,442	203.42	2,359	196.50	2,713	225.99
87	2,138	178.10	2,458	204.75	2,375	197.84	2,731	227.49
88	2,157	179.68	2,480	206.58	2,395	199.50	2,754	229.41
89	2,174	181.09	2,501	208.33	2,416	201.25	2,779	231.49
90	2,192	182.59	2,520	209.92	2,435	202.84	2,801	233.32

PLAN N — ALL ZIP CODES

ISSUE AGE	PREFERRED				STANDARD			
	FEMALE		MALE		FEMALE		MALE	
	ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65	1,421	118.37	1,636	136.28	1,580	131.61	1,817	151.36
66	1,421	118.37	1,636	136.28	1,580	131.61	1,817	151.36
67	1,421	118.37	1,636	136.28	1,580	131.61	1,817	151.36
68	1,463	121.87	1,682	140.11	1,625	135.36	1,869	155.69
69	1,508	125.62	1,736	144.61	1,676	139.61	1,927	160.52
70	1,548	128.95	1,781	148.36	1,720	143.28	1,980	164.93
71	1,586	132.11	1,822	151.77	1,760	146.61	2,026	168.77
72	1,621	135.03	1,865	155.35	1,802	150.11	2,073	172.68
73	1,653	137.69	1,900	158.27	1,836	152.94	2,111	175.85
74	1,678	139.78	1,930	160.77	1,867	155.52	2,147	178.85
75	1,704	141.94	1,958	163.10	1,891	157.52	2,176	181.26
76	1,722	143.44	1,982	165.10	1,914	159.44	2,203	183.51
77	1,741	145.03	2,002	166.77	1,936	161.27	2,223	185.18
78	1,759	146.52	2,024	168.60	1,954	162.77	2,248	187.26
79	1,774	147.77	2,042	170.10	1,971	164.18	2,265	188.67
80	1,792	149.27	2,060	171.60	1,990	165.77	2,288	190.59
81	1,806	150.44	2,076	172.93	2,007	167.18	2,308	192.26
82	1,820	151.61	2,093	174.35	2,024	168.60	2,326	193.76
83	1,835	152.86	2,110	175.76	2,040	169.93	2,346	195.42
84	1,851	154.19	2,125	177.01	2,053	171.01	2,362	196.75
85	1,860	154.94	2,140	178.26	2,066	172.10	2,377	198.00
86	1,872	155.94	2,153	179.34	2,081	173.35	2,391	199.17
87	1,883	156.85	2,163	180.18	2,092	174.26	2,405	200.34
88	1,902	158.44	2,186	182.09	2,111	175.85	2,428	202.25
89	1,918	159.77	2,207	183.84	2,130	177.43	2,450	204.09
90	1,935	161.19	2,224	185.26	2,150	179.10	2,473	206.00

To use the Mobile Rate Quote tool, scan the QR code below with your smartphone (iPhone or Android).

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CLIMS01870NH

102815

PLAN A — ALL ZIP CODES

ISSUE AGE	PREFERRED FEMALE ANN.	PREFERRED FEMALE EFT	PREFERRED MALE ANN.	PREFERRED MALE EFT	STANDARD FEMALE ANN.	STANDARD FEMALE EFT	STANDARD MALE ANN.	STANDARD MALE EFT
65	1,397	116.37	1,606	133.78	1,552	129.28	1,785	148.69
66	1,397	116.37	1,606	133.78	1,552	129.28	1,785	148.69
67	1,397	116.37	1,606	133.78	1,552	129.28	1,785	148.69
68	1,438	119.79	1,652	137.61	1,597	133.03	1,836	152.94
69	1,481	123.37	1,704	141.94	1,644	136.95	1,892	157.60
70	1,521	126.70	1,749	145.69	1,688	140.61	1,944	161.94
71	1,559	129.86	1,793	149.36	1,731	144.19	1,991	165.85
72	1,593	132.70	1,833	152.69	1,770	147.44	2,035	169.52
73	1,623	135.20	1,867	155.52	1,803	150.19	2,075	172.85
74	1,651	137.53	1,896	157.94	1,834	152.77	2,108	175.60
75	1,674	139.44	1,925	160.35	1,858	154.77	2,138	178.10
76	1,693	141.03	1,947	162.19	1,881	156.69	2,162	180.09
77	1,710	142.44	1,964	163.60	1,902	158.44	2,185	182.01
78	1,726	143.78	1,986	165.43	1,920	159.94	2,207	183.84
79	1,743	145.19	2,005	167.02	1,937	161.35	2,227	185.51
80	1,760	146.61	2,024	168.60	1,954	162.77	2,248	187.26
81	1,774	147.77	2,040	169.93	1,970	164.10	2,265	188.67
82	1,787	148.86	2,057	171.35	1,986	165.43	2,285	190.34
83	1,804	150.27	2,074	172.76	2,004	166.93	2,305	192.01
84	1,816	151.27	2,087	173.85	2,018	168.10	2,319	193.17
85	1,827	152.19	2,102	175.10	2,029	169.02	2,337	194.67
86	1,839	153.19	2,115	176.18	2,043	170.18	2,350	195.76
87	1,850	154.11	2,126	177.10	2,055	171.18	2,361	196.67
88	1,867	155.52	2,148	178.93	2,075	172.85	2,385	198.67
89	1,884	156.94	2,164	180.26	2,093	174.35	2,407	200.50
90	1,900	158.27	2,186	182.09	2,113	176.01	2,426	202.09

PLAN B — ALL ZIP CODES

ISSUE AGE	PREFERRED FEMALE ANN.	PREFERRED FEMALE EFT	PREFERRED MALE ANN.	PREFERRED MALE EFT	STANDARD FEMALE ANN.	STANDARD FEMALE EFT	STANDARD MALE ANN.	STANDARD MALE EFT
65	1,761	146.69	2,024	168.60	1,957	163.02	2,249	187.34
66	1,761	146.69	2,024	168.60	1,957	163.02	2,249	187.34
67	1,761	146.69	2,024	168.60	1,957	163.02	2,249	187.34
68	1,809	150.69	2,082	173.43	2,011	167.52	2,313	192.67
69	1,867	155.52	2,148	178.93	2,074	172.76	2,385	198.67
70	1,917	159.69	2,204	183.59	2,128	177.26	2,449	204.00
71	1,963	163.52	2,257	188.01	2,182	181.76	2,508	208.92
72	2,007	167.18	2,309	192.34	2,230	185.76	2,565	213.66
73	2,046	170.43	2,351	195.84	2,273	189.34	2,613	217.66
74	2,081	173.35	2,391	199.17	2,310	192.42	2,656	221.24
75	2,109	175.68	2,423	201.84	2,343	195.17	2,693	224.33
76	2,132	177.60	2,452	204.25	2,371	197.50	2,725	226.99
77	2,153	179.34	2,479	206.50	2,393	199.34	2,753	229.32
78	2,176	181.26	2,504	208.58	2,418	201.42	2,780	231.57
79	2,196	182.93	2,525	210.33	2,442	203.42	2,807	233.82
80	2,216	184.59	2,549	212.33	2,463	205.17	2,831	235.82
81	2,235	186.18	2,571	214.16	2,483	206.83	2,857	237.99
82	2,252	187.59	2,592	215.91	2,505	208.67	2,879	239.82
83	2,272	189.26	2,613	217.66	2,523	210.17	2,902	241.74
84	2,287	190.51	2,630	219.08	2,543	211.83	2,923	243.49
85	2,305	192.01	2,648	220.58	2,558	213.08	2,942	245.07
86	2,318	193.09	2,664	221.91	2,575	214.50	2,962	246.73
87	2,329	194.01	2,680	223.24	2,587	215.50	2,977	247.98
88	2,352	195.92	2,706	225.41	2,613	217.66	3,004	250.23
89	2,374	197.75	2,730	227.41	2,636	219.58	3,032	252.57
90	2,393	199.34	2,753	229.32	2,661	221.66	3,059	254.81

PLAN F — ALL ZIP CODES

ISSUE AGE	PREFERRED FEMALE ANN.	PREFERRED FEMALE EFT	PREFERRED MALE ANN.	PREFERRED MALE EFT	STANDARD FEMALE ANN.	STANDARD FEMALE EFT	STANDARD MALE ANN.	STANDARD MALE EFT
65	2,015	167.85	2,317	193.01	2,239	186.51	2,575	214.50
66	2,015	167.85	2,317	193.01	2,239	186.51	2,575	214.50
67	2,015	167.85	2,317	193.01	2,239	186.51	2,575	214.50
68	2,069	172.35	2,377	198.00	2,296	191.26	2,643	220.16
69	2,120	176.60	2,441	203.34	2,358	196.42	2,711	225.83
70	2,171	180.84	2,497	208.00	2,412	200.92	2,773	230.99
71	2,216	184.59	2,550	212.42	2,461	205.00	2,833	235.99
72	2,256	187.92	2,596	216.25	2,507	208.83	2,883	240.15
73	2,287	190.51	2,630	219.08	2,542	211.75	2,923	243.49
74	2,317	193.01	2,667	222.16	2,575	214.50	2,961	246.65
75	2,342	195.09	2,694	224.41	2,603	216.83	2,993	249.32
76	2,363	196.84	2,717	226.33	2,625	218.66	3,019	251.48
77	2,384	198.59	2,740	228.24	2,648	220.58	3,045	253.65
78	2,405	200.34	2,766	230.41	2,672	222.58	3,071	255.81
79	2,424	201.92	2,790	232.41	2,693	224.33	3,097	257.98
80	2,441	203.34	2,806	233.74	2,711	225.83	3,118	259.73
81	2,459	204.83	2,828	235.57	2,731	227.49	3,145	261.98
82	2,480	206.58	2,850	237.41	2,753	229.32	3,166	263.73
83	2,498	208.08	2,873	239.32	2,775	231.16	3,193	265.98
84	2,518	209.75	2,897	241.32	2,800	233.24	3,220	268.23
85	2,540	211.58	2,920	243.24	2,823	235.16	3,246	270.39
86	2,557	213.00	2,941	244.99	2,842	236.74	3,268	272.22
87	2,576	214.58	2,962	246.73	2,861	238.32	3,291	274.14
88	2,598	216.41	2,989	248.98	2,887	240.49	3,319	276.47
89	2,618	218.08	3,013	250.98	2,911	242.49	3,349	278.97
90	2,642	220.08	3,036	252.90	2,934	244.40	3,373	280.97

- All Plans: A one time only $20 policy fee required at time of application
- Rates are Issue Age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- OE and GI use preferred rates
- For rates under age 65 and over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?
Contact the Agent Services team at 800 264.4000, or go to aetnaseniorproducts.com (agent side).

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 10 working days from the date of application. Applications submitted by fax result in faster service. Fax applications where payment method selected is:

- Monthly (EFT required) and include a blank voided check for the account to be drafted and EFT authorization, or
- Any payment mode that includes an Electronic (FAX) Check Authorization form. Fax initial premium paid by a signed (live) check and authorizes recurring premiums to be paid by EFT.

MODAL PREMIUM OPTIONS

Semi-Annual.. Annual x .52
Quarterly .... Annual x .265
Monthly Electronic Funds Transfer (EFT).... Annual x .0833

CALCULATING RATES

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the Outline of Coverage rates:

Base rate (found in the Outline of Coverage)
x area factor (based on applicant's zip code)
= **Annual premium** (round to nearest whole dollar)

Example: $1511 x 1.25 = **$1888.750 ($1889)**

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
x Modal factor
= **Modal premium** (round to nearest whole cent)

Example: $1889 x .0833 = **$157.3537 ($157.35)**

STEP 2: Calculate modal premium with 5% household discount

Modal premium
x Discount (.95)
= **Modal premium with discount** (round to nearest whole cent)

Example: $157.35 x .95 = **$149.4825 ($149.48)**

Add application fee to determine total initial premium collected/draft

Modal premium (with discount if discount applies)
+ Application fee
= **Total initial premium** (amount of check with application or initial bank draft)

Example: $149.48 + $20 = **$169.48**