

ATTAINED AGE	PLAN A	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,231	102.54	1,415	117.87	1,367	113.87	1,573	131.03
66		1,256	104.62	1,445	120.37	1,396	116.29	1,606	133.78
67		1,282	106.79	1,473	122.70	1,424	118.62	1,637	136.36
68		1,308	108.96	1,504	125.28	1,453	121.03	1,672	139.28
69		1,335	111.21	1,535	127.87	1,483	123.53	1,706	142.11
70		1,362	113.45	1,567	130.53	1,514	126.12	1,741	145.03
71		1,390	115.79	1,598	133.11	1,544	128.62	1,777	148.02
72		1,417	118.04	1,630	135.78	1,575	131.20	1,812	150.94
73		1,447	120.54	1,664	138.61	1,608	133.95	1,850	154.11
74		1,477	123.03	1,698	141.44	1,641	136.70	1,887	157.19
75		1,507	125.53	1,733	144.36	1,675	139.53	1,926	160.44
76		1,538	128.12	1,769	147.36	1,709	142.36	1,965	163.68
77		1,570	130.78	1,805	150.36	1,745	145.36	2,007	167.18
78		1,603	133.53	1,843	153.52	1,781	148.36	2,048	170.60
79		1,637	136.36	1,883	156.85	1,819	151.52	2,091	174.18
80		1,672	139.28	1,923	160.19	1,857	154.69	2,136	177.93
81		1,706	142.11	1,961	163.35	1,895	157.85	2,179	181.51
82		1,739	144.86	2,000	166.60	1,932	160.94	2,222	185.09
83		1,778	148.11	2,045	170.35	1,975	164.52	2,271	189.17
84		1,816	151.27	2,088	173.93	2,017	168.02	2,319	193.17
85		1,849	154.02	2,126	177.10	2,054	171.10	2,363	196.84
86		1,880	156.60	2,162	180.09	2,089	174.01	2,403	200.17
87		1,912	159.27	2,200	183.26	2,124	176.93	2,443	203.50
88		1,944	161.94	2,236	186.26	2,160	179.93	2,485	207.00
89		1,975	164.52	2,271	189.17	2,194	182.76	2,524	210.25
90		2,004	166.93	2,306	192.09	2,227	185.51	2,561	213.33

ATTAINED AGE	PLAN F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,494	124.45	1,717	143.03	1,660	138.28	1,909	159.02
66		1,531	127.53	1,761	146.69	1,700	141.61	1,956	162.93
67		1,570	130.78	1,805	150.36	1,745	145.36	2,007	167.18
68		1,610	134.11	1,852	154.27	1,789	149.02	2,057	171.35
69		1,650	137.45	1,898	158.10	1,834	152.77	2,109	175.68
70		1,693	141.03	1,947	162.19	1,880	156.60	2,162	180.09
71		1,752	145.94	2,015	167.85	1,947	162.19	2,240	186.59
72		1,815	151.19	2,087	173.85	2,016	167.93	2,318	193.09
73		1,879	156.52	2,161	180.01	2,088	173.93	2,402	200.09
74		1,946	162.10	2,238	186.43	2,162	180.09	2,487	207.17
75		2,016	167.93	2,318	193.09	2,240	186.59	2,576	214.58
76		2,087	173.85	2,400	199.92	2,319	193.17	2,667	222.16
77		2,162	180.09	2,487	207.17	2,403	200.17	2,763	230.16
78		2,240	186.59	2,576	214.58	2,489	207.33	2,862	238.40
79		2,320	193.26	2,668	222.24	2,578	214.75	2,965	246.98
80		2,404	200.25	2,764	230.24	2,671	222.49	3,072	255.90
81		2,489	207.33	2,862	238.40	2,766	230.41	3,180	264.89
82		2,573	214.33	2,958	246.40	2,859	238.15	3,288	273.89
83		2,664	221.91	3,063	255.15	2,960	246.57	3,404	283.55
84		2,756	229.57	3,169	263.98	3,062	255.06	3,521	293.30
85		2,839	236.49	3,265	271.97	3,155	262.81	3,627	302.13
86		2,922	243.40	3,361	279.97	3,247	270.48	3,733	310.96
87		3,005	250.32	3,456	287.88	3,339	278.14	3,840	319.87
88		3,087	257.15	3,550	295.72	3,430	285.72	3,944	328.54
89		3,167	263.81	3,642	303.38	3,519	293.13	4,047	337.12
90		3,247	270.48	3,733	310.96	3,607	300.46	4,148	345.53

ATTAINED AGE	PLAN G	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,185	98.71	1,363	113.54	1,317	109.71	1,514	126.12
66		1,216	101.29	1,398	116.45	1,350	112.46	1,553	129.36
67		1,247	103.88	1,433	119.37	1,385	115.37	1,593	132.70
68		1,278	106.46	1,470	122.45	1,420	118.29	1,633	136.03
69		1,310	109.12	1,506	125.45	1,455	121.20	1,674	139.44
70		1,344	111.96	1,545	128.70	1,494	124.45	1,717	143.03
71		1,392	115.95	1,601	133.36	1,547	128.87	1,779	148.19
72		1,441	120.04	1,657	138.03	1,601	133.36	1,841	153.36
73		1,491	124.20	1,715	142.86	1,657	138.03	1,905	158.69
74		1,545	128.70	1,778	148.11	1,717	143.03	1,975	164.52
75		1,601	133.36	1,841	153.36	1,779	148.19	2,046	170.43
76		1,657	138.03	1,905	158.69	1,841	153.36	2,118	176.43
77		1,716	142.94	1,974	164.43	1,907	158.85	2,193	182.68
78		1,779	148.19	2,046	170.43	1,976	164.60	2,273	189.34
79		1,842	153.44	2,119	176.51	2,047	170.52	2,354	196.09
80		1,909	159.02	2,195	182.84	2,121	176.68	2,439	203.17
81		1,975	164.52	2,271	189.17	2,194	182.76	2,524	210.25
82		2,043	170.18	2,349	195.67	2,269	189.01	2,610	217.41
83		2,115	176.18	2,432	202.59	2,350	195.76	2,703	225.16
84		2,188	182.26	2,516	209.58	2,431	202.50	2,795	232.82
85		2,254	187.76	2,592	215.91	2,504	208.58	2,879	239.82
86		2,320	193.26	2,668	222.24	2,578	214.75	2,965	246.98
87		2,385	198.67	2,743	228.49	2,650	220.75	3,048	253.90
88		2,450	204.09	2,817	234.66	2,722	226.74	3,130	260.73
89		2,514	209.42	2,892	240.90	2,794	232.74	3,213	267.64
90		2,577	214.66	2,964	246.90	2,863	238.49	3,292	274.22

ATTAINED AGE	PLAN B	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,271	105.87	1,462	121.78	1,412	117.62	1,624	135.28
66		1,303	108.54	1,498	124.78	1,448	120.62	1,665	138.69
67		1,337	111.37	1,537	128.03	1,485	123.70	1,708	142.28
68		1,371	114.20	1,576	131.28	1,523	126.87	1,752	145.94
69		1,405	117.04	1,615	134.53	1,560	129.95	1,795	149.52
70		1,441	120.04	1,657	138.03	1,601	133.36	1,841	153.36
71		1,491	124.20	1,715	142.86	1,657	138.03	1,905	158.69
72		1,544	128.62	1,777	148.02	1,716	142.94	1,974	164.43
73		1,600	133.28	1,839	153.19	1,778	148.11	2,045	170.35
74		1,657	138.03	1,905	158.69	1,841	153.36	2,118	176.43
75		1,716	142.94	1,974	164.43	1,907	158.85	2,193	182.68
76		1,777	148.02	2,043	170.18	1,974	164.43	2,269	189.01
77		1,840	153.27	2,116	176.26	2,045	170.35	2,351	195.84
78		1,907	158.85	2,193	182.68	2,119	176.51	2,437	203.00
79		1,975	164.52	2,271	189.17	2,194	182.76	2,524	210.25
80		2,047	170.52	2,354	196.09	2,275	189.51	2,616	217.91
81		2,118	176.43	2,436	202.92	2,353	196.00	2,706	225.41
82		2,190	182.43	2,519	209.83	2,434	202.75	2,798	233.07
83		2,267	188.84	2,608	217.25	2,520	209.92	2,898	241.40
84		2,346	195.42	2,698	224.74	2,607	217.16	2,998	249.73
85		2,417	201.34	2,779	231.49	2,685	223.66	3,088	257.23
86		2,488	207.25	2,861	238.32	2,764	230.24	3,179	264.81
87		2,558	213.08	2,942	245.07	2,842	236.74	3,268	272.22
88		2,627	218.83	3,021	251.65	2,918	243.07	3,356	279.55
89		2,696	224.58	3,099	258.15	2,996	249.57	3,445	286.97
90		2,763	230.16	3,178	264.73	3,071	255.81	3,532	294.22

ATTAINED AGE	PLAN HI F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		597	49.73	686	57.14	664	55.31	763	63.56
66		613	51.06	705	58.73	681	56.73	782	65.14
67		628	52.31	722	60.14	697	58.06	802	66.81
68		643	53.56	740	61.64	714	59.48	822	68.47
69		660	54.98	759	63.22	734	61.14	844	70.31
70		677	56.39	779	64.89	753	62.72	866	72.14
71		701	58.39	806	67.14	778	64.81	895	74.55
72		726	60.48	835	69.56	807	67.22	928	77.30
73		752	62.64	864	71.97	835	69.56	960	79.97
74		778	64.81	895	74.55	865	72.05	994	82.80
75		807	67.22	928	77.30	897	74.72	1,031	85.88
76		835	69.56	960	79.97	929	77.39	1,067	88.88
77		865	72.05	994	82.80	961	80.05	1,106	92.13
78		896	74.64	1,030	85.80	995	82.88	1,145	95.38
79		929	77.39	1,067	88.88	1,031	85.88	1,186	98.79
80		961	80.05	1,106	92.13	1,068	88.96	1,229	102.38
81		995	82.88	1,145	95.38	1,106	92.13	1,271	105.87
82		1,029	85.72	1,184	98.63	1,144	95.30	1,315	109.54
83		1,065	88.71	1,225	102.04	1,184	98.63	1,362	113.45
84		1,102	91.80	1,268	105.62	1,225	102.04	1,409	117.37
85		1,135	94.55	1,306	108.79	1,261	105.04	1,451	120.87
86		1,169	97.38	1,344	111.96	1,300	108.29	1,495	124.53
87		1,202	100.13	1,382	115.12	1,336	111.29	1,536	127.95
88		1,235	102.88	1,420	118.29	1,372	114.29	1,577	131.36
89		1,267	105.54	1,456	121.28	1,408	117.29	1,619	134.86
90		1,299	108.21	1,494	124.45	1,443	120.20	1,659	138.19

ATTAINED AGE	PLAN A	ZIP CODES 600-608							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,477	123.03	1,698	141.44	1,640	136.61	1,888	157.27
66		1,507	125.53	1,734	144.44	1,675	139.53	1,927	160.52
67		1,538	128.12	1,768	147.27	1,709	142.36	1,964	163.60
68		1,570	130.78	1,805	150.36	1,744	145.28	2,006	167.10
69		1,602	133.45	1,842	153.44	1,780	148.27	2,047	170.52
70		1,634	136.11	1,880	156.60	1,817	151.36	2,089	174.01
71		1,668	138.94	1,918	159.77	1,853	154.35	2,132	177.60
72		1,700	141.61	1,956	162.93	1,890	157.44	2,174	181.09
73		1,736	144.61	1,997	166.35	1,930	160.77	2,220	184.93
74		1,772	147.61	2,038	169.77	1,969	164.02	2,264	188.59
75		1,808	150.61	2,080	173.26	2,010	167.43	2,311	192.51
76		1,846	153.77	2,123	176.85	2,051	170.85	2,358	196.42
77		1,884	156.94	2,166	180.43	2,094	174.43	2,408	200.59
78		1,924	160.27	2,212	184.26	2,137	178.01	2,458	204.75
79		1,964	163.60	2,260	188.26	2,183	181.84	2,509	209.00
80		2,006	167.10	2,308	192.26	2,228	185.59	2,563	213.50
81		2,047	170.52	2,353	196.00	2,274	189.42	2,615	217.83
82		2,087	173.85	2,400	199.92	2,318	193.09	2,666	222.08
83		2,134	177.76	2,454	204.42	2,370	197.42	2,725	226.99
84		2,179	181.51	2,506	208.75	2,420	201.59	2,783	231.82
85		2,219	184.84	2,551	212.50	2,465	205.33	2,836	236.24
86		2,256	187.92	2,594	216.08	2,507	208.83	2,884	240.24
87		2,294	191.09	2,640	219.91	2,549	212.33	2,932	244.24
88		2,333	194.34	2,683	223.49	2,592	215.91	2,982	248.40
89		2,370	197.42	2,725	226.99	2,633	219.33	3,029	252.32
90		2,405	200.34	2,767	230.49	2,672	222.58	3,073	255.98

ATTAINED AGE	PLAN F	ZIP CODES 600-608							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,793	149.36	2,060	171.60	1,992	165.93	2,291	190.84
66		1,837	153.02	2,113	176.01	2,040	169.93	2,347	195.51
67		1,884	156.94	2,166	180.43	2,094	174.43	2,408	200.59
68		1,932	160.94	2,222	185.09	2,147	178.85	2,468	205.58
69		1,980	164.93	2,278	189.76	2,201	183.34	2,531	210.83
70		2,032	169.27	2,336	194.59	2,256	187.92	2,594	216.08
71		2,102	175.10	2,418	201.42	2,336	194.59	2,688	223.91
72		2,178	181.43	2,504	208.58	2,419	201.50	2,782	231.74
73		2,255	187.84	2,593	216.00	2,506	208.75	2,882	240.07
74		2,335	194.51	2,686	223.74	2,594	216.08	2,984	248.57
75		2,419	201.50	2,782	231.74	2,688	223.91	3,091	257.48
76		2,504	208.58	2,880	239.90	2,783	231.82	3,200	266.56
77		2,594	216.08	2,984	248.57	2,884	240.24	3,316	276.22
78		2,688	223.91	3,091	257.48	2,987	248.82	3,434	286.05
79		2,784	231.91	3,202	266.73	3,094	257.73	3,558	296.38
80		2,885	240.32	3,317	276.31	3,205	266.98	3,686	307.04
81		2,987	248.82	3,434	286.05	3,319	276.47	3,816	317.87
82		3,088	257.23	3,550	295.72	3,431	285.80	3,946	328.70
83		3,197	266.31	3,676	306.21	3,552	295.88	4,085	340.28
84		3,307	275.47	3,803	316.79	3,674	306.04	4,225	351.94
85		3,407	283.80	3,918	326.37	3,786	315.37	4,352	362.52
86		3,506	292.05	4,033	335.95	3,896	324.54	4,480	373.18
87		3,606	300.38	4,147	345.45	4,007	333.78	4,608	383.85
88		3,704	308.54	4,260	354.86	4,116	342.86	4,733	394.26
89		3,800	316.54	4,370	364.02	4,223	351.78	4,856	404.50
90		3,896	324.54	4,480	373.18	4,328	360.52	4,978	414.67

ATTAINED AGE	PLAN G	ZIP CODES 600-608							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,422	118.45	1,636	136.28	1,580	131.61	1,817	151.36
66		1,459	121.53	1,678	139.78	1,620	134.95	1,864	155.27
67		1,496	124.62	1,720	143.28	1,662	138.44	1,912	159.27
68		1,534	127.78	1,764	146.94	1,704	141.94	1,960	163.27
69		1,572	130.95	1,807	150.52	1,746	145.44	2,009	167.35
70		1,613	134.36	1,854	154.44	1,793	149.36	2,060	171.60
71		1,670	139.11	1,921	160.02	1,856	154.60	2,135	177.85
72		1,729	144.03	1,988	165.60	1,921	160.02	2,209	184.01
73		1,789	149.02	2,058	171.43	1,988	165.60	2,286	190.42
74		1,854	154.44	2,134	177.76	2,060	171.60	2,370	197.42
75		1,921	160.02	2,209	184.01	2,135	177.85	2,455	204.50
76		1,988	165.60	2,286	190.42	2,209	184.01	2,542	211.75
77		2,059	171.51	2,369	197.34	2,288	190.59	2,632	219.25
78		2,135	177.85	2,455	204.50	2,371	197.50	2,728	227.24
79		2,210	184.09	2,543	211.83	2,456	204.58	2,825	235.32
80		2,291	190.84	2,634	219.41	2,545	212.00	2,927	243.82
81		2,370	197.42	2,725	226.99	2,633	219.33	3,029	252.32
82		2,452	204.25	2,819	234.82	2,723	226.83	3,132	260.90
83		2,538	211.42	2,918	243.07	2,820	234.91	3,244	270.23
84		2,626	218.75	3,019	251.48	2,917	242.99	3,354	279.39
85		2,705	225.33	3,110	259.06	3,005	250.32	3,455	287.80
86		2,784	231.91	3,202	266.73	3,094	257.73	3,558	296.38
87		2,862	238.40	3,292	274.22	3,180	264.89	3,658	304.71
88		2,940	244.90	3,380	281.55	3,266	272.06	3,756	312.87
89		3,017	251.32	3,470	289.05	3,353	279.30	3,856	321.20
90		3,092	257.56	3,557	296.30	3,436	286.22	3,950	329.04

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 30 calendar days from the date of signature.

Applications submitted by E-Application result in faster service. E-Applications must have first premium deducted by monthly EFT. Changes to payment mode can be made after the first premium has been drafted by contacting Policyholder Services.

Applications with a live check must be mailed and not faxed.

MODAL PREMIUM OPTIONS

Semi-Annual.....	Annual x .52
Quarterly	Annual x .265
Monthly Electronic Funds Transfer (EFT)	Annual x .0833

CALCULATING RATES

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the Outline of Coverage rates:

Base rate (found in the Outline of Coverage)
x area factor (based on applicant's zip code)
= **Annual premium** (round to nearest whole dollar)

Example: \$1511 x 1.25 = **\$1888.750 (\$1889)**

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
x Modal factor
= **Modal premium** (round to nearest whole cent)

Example: \$1889 x .0833 = **\$157.3537 (\$157.35)**

STEP 2: Calculate modal premium with 7% household discount

Modal premium
x Discount (.93)
= **Modal premium with discount** (round to nearest whole cent)

Example: \$157.35 x .93 = **\$146.3355 (\$146.34)**

Add application fee to determine total initial premium collected/draft
Modal premium (with discount if discount applies)
+ Application fee
= **Total initial premium** (amount of check with application or initial bank draft)

Example: \$146.34 + \$20 = **\$166.34**

- All Plans: A one time only \$20 policy fee required at time of application
- Rates are Attained Age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- OE and GI use preferred rates
- For rates under age 65 and over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?

Contact the Agent Services team at 800 264.4000, or go to aetnaseniorproducts.com (agent side).

ATTAINED AGE	PLAN B	ZIP CODES 600-608							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,525	127.03	1,754	146.11	1,694	141.11	1,949	162.35
66		1,564	130.28	1,798	149.77	1,738	144.78	1,998	166.43
67		1,604	133.61	1,844	153.61	1,782	148.44	2,050	170.77
68		1,645	137.03	1,891	157.52	1,828	152.27	2,102	175.10
69		1,686	140.44	1,938	161.44	1,872	155.94	2,154	179.43
70		1,729	144.03	1,988	165.60	1,921	160.02	2,209	184.01
71		1,789	149.02	2,058	171.43	1,988	165.60	2,286	190.42
72		1,853	154.35	2,132	177.60	2,059	171.51	2,369	197.34
73		1,920	159.94	2,207	183.84	2,134	177.76	2,454	204.42
74		1,988	165.60	2,286	190.42	2,209	184.01	2,542	211.75
75		2,059	171.51	2,369	197.34	2,288	190.59	2,632	219.25
76		2,132	177.60	2,452	204.25	2,369	197.34	2,723	226.83
77		2,208	183.93	2,539	211.50	2,454	204.42	2,821	234.99
78		2,288	190.59	2,632	219.25	2,543	211.83	2,924	243.57
79		2,370	197.42	2,725	226.99	2,633	219.33	3,029	252.32
80		2,456	204.58	2,825	235.32	2,730	227.41	3,139	261.48
81		2,542	211.75	2,923	243.49	2,824	235.24	3,247	270.48
82		2,628	218.91	3,023	251.82	2,921	243.32	3,358	279.72
83		2,720	226.58	3,130	260.73	3,024	251.90	3,478	289.72
84		2,815	234.49	3,238	269.73	3,128	260.56	3,598	299.71
85		2,900	241.57	3,335	277.81	3,222	268.59	3,706	308.71
86		2,986	248.73	3,433	285.97	3,317	276.31	3,815	317.79
87		3,070	255.73	3,530	294.05	3,410	284.05	3,922	326.70
88		3,152	262.56	3,625	301.96	3,502	291.72	4,027	335.45
89		3,235	269.48	3,719	309.79	3,595	299.46	4,134	344.36
90		3,316	276.22	3,814	317.71	3,685	306.96	4,238	353.03