

ATTAINED AGE	PLAN A	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		926	77.14	1,065	88.71	1,029	85.72	1,183	98.54
66		952	79.30	1,095	91.21	1,058	88.13	1,217	101.38
67		978	81.47	1,125	93.71	1,087	90.55	1,250	104.13
68		1,004	83.63	1,154	96.13	1,115	92.88	1,283	106.87
69		1,029	85.72	1,183	98.54	1,143	95.21	1,315	109.54
70		1,053	87.71	1,211	100.88	1,170	97.46	1,346	112.12
71		1,078	89.80	1,240	103.29	1,198	99.79	1,378	114.79
72		1,103	91.88	1,268	105.62	1,225	102.04	1,409	117.37
73		1,123	93.55	1,292	107.62	1,248	103.96	1,436	119.62
74		1,144	95.30	1,316	109.62	1,271	105.87	1,462	121.78
75		1,164	96.96	1,338	111.46	1,293	107.71	1,488	123.95
76		1,184	98.63	1,362	113.45	1,316	109.62	1,513	126.03
77		1,204	100.29	1,385	115.37	1,338	111.46	1,539	128.20
78		1,217	101.38	1,400	116.62	1,352	112.62	1,554	129.45
79		1,230	102.46	1,415	117.87	1,367	113.87	1,572	130.95
80		1,243	103.54	1,429	119.04	1,381	115.04	1,588	132.28
81		1,256	104.62	1,444	120.29	1,395	116.20	1,605	133.70
82		1,268	105.62	1,458	121.45	1,409	117.37	1,621	135.03
83		1,284	106.96	1,477	123.03	1,427	118.87	1,642	136.78
84		1,301	108.37	1,496	124.62	1,445	120.37	1,662	138.44
85		1,313	109.37	1,510	125.78	1,459	121.53	1,678	139.78
86		1,326	110.46	1,525	127.03	1,473	122.70	1,695	141.19
87		1,338	111.46	1,539	128.20	1,487	123.87	1,710	142.44
88		1,351	112.54	1,553	129.36	1,501	125.03	1,726	143.78
89		1,364	113.62	1,569	130.70	1,516	126.28	1,743	145.19
90		1,377	114.70	1,584	131.95	1,530	127.45	1,760	146.61

ATTAINED AGE	PLAN F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,415	117.87	1,628	135.61	1,573	131.03	1,809	150.69
66		1,464	121.95	1,683	140.19	1,626	135.45	1,870	155.77
67		1,510	125.78	1,737	144.69	1,678	139.78	1,930	160.77
68		1,557	129.70	1,790	149.11	1,730	144.11	1,990	165.77
69		1,603	133.53	1,844	153.61	1,782	148.44	2,050	170.77
70		1,649	137.36	1,896	157.94	1,831	152.52	2,106	175.43
71		1,694	141.11	1,948	162.27	1,882	156.77	2,164	180.26
72		1,739	144.86	1,999	166.52	1,932	160.94	2,222	185.09
73		1,785	148.69	2,053	171.01	1,983	165.18	2,281	190.01
74		1,831	152.52	2,106	175.43	2,035	169.52	2,340	194.92
75		1,877	156.35	2,159	179.84	2,086	173.76	2,399	199.84
76		1,923	160.19	2,211	184.18	2,136	177.93	2,456	204.58
77		1,968	163.93	2,263	188.51	2,186	182.09	2,514	209.42
78		2,013	167.68	2,315	192.84	2,237	186.34	2,573	214.33
79		2,058	171.43	2,367	197.17	2,287	190.51	2,630	219.08
80		2,102	175.10	2,417	201.34	2,335	194.51	2,686	223.74
81		2,146	178.76	2,469	205.67	2,385	198.67	2,743	228.49
82		2,189	182.34	2,518	209.75	2,433	202.67	2,798	233.07
83		2,233	186.01	2,568	213.91	2,481	206.67	2,853	237.65
84		2,276	189.59	2,618	218.08	2,529	210.67	2,909	242.32
85		2,313	192.67	2,660	221.58	2,570	214.08	2,956	246.23
86		2,351	195.84	2,704	225.24	2,612	217.58	3,004	250.23
87		2,389	199.00	2,747	228.83	2,654	221.08	3,052	254.23
88		2,429	202.34	2,793	232.66	2,699	224.83	3,104	258.56
89		2,466	205.42	2,836	236.24	2,741	228.33	3,152	262.56
90		2,505	208.67	2,881	239.99	2,784	231.91	3,201	266.64

ATTAINED AGE	PLAN G	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,121	93.38	1,289	107.37	1,245	103.71	1,431	119.20
66		1,159	96.54	1,333	111.04	1,288	107.29	1,481	123.37
67		1,197	99.71	1,377	114.70	1,330	110.79	1,530	127.45
68		1,235	102.88	1,420	118.29	1,372	114.29	1,578	131.45
69		1,273	106.04	1,463	121.87	1,414	117.79	1,626	135.45
70		1,310	109.12	1,506	125.45	1,455	121.20	1,674	139.44
71		1,346	112.12	1,548	128.95	1,496	124.62	1,720	143.28
72		1,382	115.12	1,589	132.36	1,536	127.95	1,767	147.19
73		1,421	118.37	1,634	136.11	1,579	131.53	1,815	151.19
74		1,460	121.62	1,679	139.86	1,622	135.11	1,865	155.35
75		1,498	124.78	1,723	143.53	1,664	138.61	1,913	159.35
76		1,535	127.87	1,765	147.02	1,705	142.03	1,960	163.27
77		1,572	130.95	1,808	150.61	1,747	145.53	2,009	167.35
78		1,610	134.11	1,851	154.19	1,789	149.02	2,057	171.35
79		1,649	137.36	1,896	157.94	1,832	152.61	2,107	175.51
80		1,687	140.53	1,940	161.60	1,874	156.10	2,155	179.51
81		1,724	143.61	1,983	165.18	1,916	159.60	2,203	183.51
82		1,761	146.69	2,026	168.77	1,957	163.02	2,250	187.43
83		1,800	149.94	2,070	172.43	2,000	166.60	2,300	191.59
84		1,838	153.11	2,113	176.01	2,042	170.10	2,348	195.59
85		1,872	155.94	2,153	179.34	2,080	173.26	2,392	199.25
86		1,906	158.77	2,192	182.59	2,118	176.43	2,435	202.84
87		1,941	161.69	2,233	186.01	2,157	179.68	2,481	206.67
88		1,977	164.68	2,274	189.42	2,197	183.01	2,526	210.42
89		2,012	167.60	2,314	192.76	2,236	186.26	2,571	214.16
90		2,047	170.52	2,354	196.09	2,274	189.42	2,615	217.83

ATTAINED AGE	PLAN B	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,049	87.38	1,207	100.54	1,166	97.13	1,341	111.71
66		1,083	90.21	1,245	103.71	1,203	100.21	1,384	115.29
67		1,116	92.96	1,283	106.87	1,240	103.29	1,427	118.87
68		1,149	95.71	1,322	110.12	1,277	106.37	1,469	122.37
69		1,183	98.54	1,360	113.29	1,314	109.46	1,511	125.87
70		1,215	101.21	1,398	116.45	1,350	112.46	1,553	129.36
71		1,247	103.88	1,434	119.45	1,385	115.37	1,593	132.70
72		1,279	106.54	1,471	122.53	1,421	118.37	1,634	136.11
73		1,310	109.12	1,507	125.53	1,456	121.28	1,675	139.53
74		1,342	111.79	1,544	128.62	1,491	124.20	1,715	142.86
75		1,373	114.37	1,580	131.61	1,526	127.12	1,755	146.19
76		1,405	117.04	1,616	134.61	1,561	130.03	1,795	149.52
77		1,436	119.62	1,651	137.53	1,595	132.86	1,834	152.77
78		1,464	121.95	1,684	140.28	1,627	135.53	1,871	155.85
79		1,493	124.37	1,717	143.03	1,659	138.19	1,907	158.85
80		1,521	126.70	1,750	145.78	1,690	140.78	1,944	161.94
81		1,550	129.12	1,782	148.44	1,722	143.44	1,980	164.93
82		1,578	131.45	1,814	151.11	1,753	146.02	2,016	167.93
83		1,603	133.53	1,843	153.52	1,781	148.36	2,048	170.60
84		1,628	135.61	1,872	155.94	1,809	150.69	2,081	173.35
85		1,648	137.28	1,895	157.85	1,831	152.52	2,105	175.35
86		1,669	139.03	1,919	159.85	1,854	154.44	2,132	177.60
87		1,690	140.78	1,944	161.94	1,878	156.44	2,160	179.93
88		1,712	142.61	1,968	163.93	1,902	158.44	2,187	182.18
89		1,733	144.36	1,993	166.02	1,925	160.35	2,214	184.43
90		1,753	146.02	2,016	167.93	1,948	162.27	2,240	186.59

ATTAINED AGE	PLAN HI F	ALL OTHER ZIP CODES							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		566	47.15	651	54.23	629	52.40	723	60.23
66		585	48.73	673	56.06	650	54.15	748	62.31
67		604	50.31	694	57.81	671	55.89	772	64.31
68		623	51.90	716	59.64	692	57.64	796	66.31
69		642	53.48	738	61.48	713	59.39	820	68.31
70		659	54.89	758	63.14	733	61.06	843	70.22
71		677	56.39	779	64.89	753	62.72	866	72.14
72		695	57.89	799	66.56	773	64.39	888	73.97
73		714	59.48	821	68.39	794	66.14	912	75.97
74		733	61.06	843	70.22	815	67.89	937	78.05
75		751	62.56	863	71.89	834	69.47	959	79.88
76		770	64.14	885	73.72	855	71.22	983	81.88
77		788	65.64	906	75.47	875	72.89	1,006	83.80
78		805	67.06	926	77.14	895	74.55	1,029	85.72
79		823	68.56	947	78.89	915	76.22	1,052	87.63
80		841	70.06	967	80.55	935	77.89	1,075	89.55
81		858	71.47	987	82.22	953	79.38	1,096	91.30
82		876	72.97	1,007	83.88	973	81.05	1,119	93.21
83		894	74.47	1,028	85.63	993	82.72	1,142	95.13
84		910	75.80	1,047	87.22	1,011	84.22	1,162	96.79
85		925	77.05	1,064	88.63	1,028	85.63	1,182	98.46
86		941	78.39	1,082	90.13	1,046	87.13	1,202	100.13
87		956	79.63	1,099	91.55	1,062	88.46	1,221	101.71
88		971	80.88	1,117	93.05	1,079	89.88	1,241	103.38
89		987	82.22	1,135	94.55	1,096	91.30	1,261	105.04
90		1,002	83.47	1,152	95.96	1,113	92.71	1,280	106.62

ATTAINED AGE	PLAN A	ZIP CODES 402, 410, 416-418							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,065	88.71	1,225	102.04	1,183	98.54	1,360	113.29
66		1,095	91.21	1,259	104.87	1,217	101.38	1,400	116.62
67		1,125	93.71	1,294	107.79	1,250	104.13	1,438	119.79
68		1,155	96.21	1,327	110.54	1,282	106.79	1,475	122.87
69		1,183	98.54	1,360	113.29	1,314	109.46	1,512	125.95
70		1,211	100.88	1,393	116.04	1,346	112.12	1,548	128.95
71		1,240	103.29	1,426	118.79	1,378	114.79	1,585	132.03
72		1,268	105.62	1,458	121.45	1,409	117.37	1,620	134.95
73		1,291	107.54	1,486	123.78	1,435	119.54	1,651	137.53
74		1,316	109.62	1,513	126.03	1,462	121.78	1,681	140.03
75		1,339	111.54	1,539	128.20	1,487	123.87	1,711	142.53
76		1,362	113.45	1,566	130.45	1,513	126.03	1,740	144.94
77		1,385	115.37	1,593	132.70	1,539	128.20	1,770	147.44
78		1,400	116.62	1,610	134.11	1,555	129.53	1,787	148.86
79		1,415	117.87	1,627	135.53	1,572	130.95	1,808	150.61
80		1,429	119.04	1,643	136.86	1,588	132.28	1,826	152.11
81		1,444	120.29	1,661	138.36	1,604	133.61	1,846	153.77
82		1,458	121.45	1,677	139.69	1,620	134.95	1,864	155.27
83		1,477	123.03	1,699	141.53	1,641	136.70	1,888	157.27
84		1,496	124.62	1,720	143.28	1,662	138.44	1,911	159.19
85		1,510	125.78	1,737	144.69	1,678	139.78	1,930	160.77
86		1,525	127.03	1,754	146.11	1,694	141.11	1,949	162.35
87		1,539	128.20	1,770	147.44	1,710	142.44	1,967	163.85
88		1,554	129.45	1,786	148.77	1,726	143.78	1,985	165.35
89		1,569	130.70	1,804	150.27	1,743	145.19	2,004	166.93
90		1,584	131.95	1,822	151.77	1,760	146.61	2,024	168.60

ATTAINED AGE	PLAN F	ZIP CODES 402, 410, 416-418							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,627	135.53	1,872	155.94	1,809	150.69	2,080	173.26
66		1,684	140.28	1,935	161.19	1,870	155.77	2,151	179.18
67		1,737	144.69	1,998	166.43	1,930	160.77	2,220	184.93
68		1,791	149.19	2,059	171.51	1,990	165.77	2,289	190.67
69		1,843	153.52	2,121	176.68	2,049	170.68	2,358	196.42
70		1,896	157.94	2,180	181.59	2,106	175.43	2,422	201.75
71		1,948	162.27	2,240	186.59	2,164	180.26	2,489	207.33
72		2,000	166.60	2,299	191.51	2,222	185.09	2,555	212.83
73		2,053	171.01	2,361	196.67	2,280	189.92	2,623	218.50
74		2,106	175.43	2,422	201.75	2,340	194.92	2,691	224.16
75		2,159	179.84	2,483	206.83	2,399	199.84	2,759	229.82
76		2,211	184.18	2,543	211.83	2,456	204.58	2,824	235.24
77		2,263	188.51	2,602	216.75	2,514	209.42	2,891	240.82
78		2,315	192.84	2,662	221.74	2,573	214.33	2,959	246.48
79		2,367	197.17	2,722	226.74	2,630	219.08	3,025	251.98
80		2,417	201.34	2,780	231.57	2,685	223.66	3,089	257.31
81		2,468	205.58	2,839	236.49	2,743	228.49	3,154	262.73
82		2,517	209.67	2,896	241.24	2,798	233.07	3,218	268.06
83		2,568	213.91	2,953	245.98	2,853	237.65	3,281	273.31
84		2,617	218.00	3,011	250.82	2,908	242.24	3,345	278.64
85		2,660	221.58	3,059	254.81	2,956	246.23	3,399	283.14
86		2,704	225.24	3,110	259.06	3,004	250.23	3,455	287.80
87		2,747	228.83	3,159	263.14	3,052	254.23	3,510	292.38
88		2,793	232.66	3,212	267.56	3,104	258.56	3,570	297.38
89		2,836	236.24	3,261	271.64	3,152	262.56	3,625	301.96
90		2,881	239.99	3,313	275.97	3,202	266.73	3,681	306.63

ATTAINED AGE	PLAN G	ZIP CODES 402, 410, 416-418							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,289	107.37	1,482	123.45	1,432	119.29	1,646	137.11
66		1,333	111.04	1,533	127.70	1,481	123.37	1,703	141.86
67		1,377	114.70	1,584	131.95	1,530	127.45	1,760	146.61
68		1,420	118.29	1,633	136.03	1,578	131.45	1,815	151.19
69		1,464	121.95	1,682	140.11	1,626	135.45	1,870	155.77
70		1,507	125.53	1,732	144.28	1,673	139.36	1,925	160.35
71		1,548	128.95	1,780	148.27	1,720	143.28	1,978	164.77
72		1,589	132.36	1,827	152.19	1,766	147.11	2,032	169.27
73		1,634	136.11	1,879	156.52	1,816	151.27	2,087	173.85
74		1,679	139.86	1,931	160.85	1,865	155.35	2,145	178.68
75		1,723	143.53	1,981	165.02	1,914	159.44	2,200	183.26
76		1,765	147.02	2,030	169.10	1,961	163.35	2,254	187.76
77		1,808	150.61	2,079	173.18	2,009	167.35	2,310	192.42
78		1,852	154.27	2,129	177.35	2,057	171.35	2,366	197.09
79		1,896	157.94	2,180	181.59	2,107	175.51	2,423	201.84
80		1,940	161.60	2,231	185.84	2,155	179.51	2,478	206.42
81		1,983	165.18	2,280	189.92	2,203	183.51	2,533	211.00
82		2,025	168.68	2,330	194.09	2,251	187.51	2,588	215.58
83		2,070	172.43	2,381	198.34	2,300	191.59	2,645	220.33
84		2,114	176.10	2,430	202.42	2,348	195.59	2,700	224.91
85		2,153	179.34	2,476	206.25	2,392	199.25	2,751	229.16
86		2,192	182.59	2,521	210.00	2,436	202.92	2,800	233.24
87		2,232	185.93	2,568	213.91	2,481	206.67	2,853	237.65
88		2,274	189.42	2,615	217.83	2,527	210.50	2,905	241.99
89		2,314	192.76	2,661	221.66	2,571	214.16	2,957	246.32
90		2,354	196.09	2,707	225.49	2,615	217.83	3,007	250.48

EFFECTIVE DATE

The effective date must be on or after the date of the application. If an existing Medicare Supplement policy is being replaced, the date must coordinate with the expiration date of the existing policy.

An application must be received in the Home Office within 30 calendar days from the date of signature.

Applications submitted by E-Application result in faster service. E-Applications must have first premium deducted by monthly EFT. Changes to payment mode can be made after the first premium has been drafted by contacting Policyholder Services.

Applications with a live check must be mailed and not faxed.

MODAL PREMIUM OPTIONS

Semi-Annual.....	Annual x .52
Quarterly	Annual x .265
Monthly Electronic Funds Transfer (EFT)	Annual x .0833

CALCULATING RATES

Follow these steps for each applicant.

STEP 1: Calculate modal premium

Begin here if using the Outline of Coverage rates:

Base rate (found in the Outline of Coverage)
x area factor (based on applicant's zip code)
= **Annual premium** (round to nearest whole dollar)

Example: \$1511 x 1.25 = **\$1888.750 (\$1889)**

Begin here if using the agent rate sheet:

Annual premium (found on agent rate card)
x Modal factor
= **Modal premium** (round to nearest whole cent)

Example: \$1889 x .0833 = **\$157.3537 (\$157.35)**

STEP 2: Calculate modal premium with 7% household discount

Modal premium
x Discount (.93)
= **Modal premium with discount** (round to nearest whole cent)

Example: \$157.35 x .93 = **\$146.3355 (\$146.34)**

- Rates are Attained Age, male/female, preferred and standard
- Use age last birthday on effective date of coverage
- Tobacco users use standard rates
- Non-tobacco users use preferred rates
- OE and GI use preferred rates

- For rates under age 65 and over age 90, refer to Outline of Coverage
- 12-month rate guarantee

Refer to the Field Guide and Drug List for important underwriting information.

Need Help?

Contact the Agent Services team at 800 264.4000, or go to aetnaseniorproducts.com (agent side).

ATTAINED AGE	PLAN B	ZIP CODES 402, 410, 416-418							
		PREFERRED				STANDARD			
		FEMALE		MALE		FEMALE		MALE	
		ANN.	EFT	ANN.	EFT	ANN.	EFT	ANN.	EFT
65		1,206	100.46	1,388	115.62	1,341	111.71	1,542	128.45
66		1,245	103.71	1,432	119.29	1,383	115.20	1,592	132.61
67		1,283	106.87	1,475	122.87	1,426	118.79	1,641	136.70
68		1,321	110.04	1,520	126.62	1,469	122.37	1,689	140.69
69		1,360	113.29	1,564	130.28	1,511	125.87	1,738	144.78
70		1,397	116.37	1,608	133.95	1,553	129.36	1,786	148.77
71		1,434	119.45	1,649	137.36	1,593	132.70	1,832	152.61
72		1,471	122.53	1,692	140.94	1,634	136.11	1,879	156.52
73		1,507	125.53	1,733	144.36	1,674	139.44	1,926	160.44
74		1,543	128.53	1,776	147.94	1,715	142.86	1,972	164.27
75		1,579	131.53	1,817	151.36	1,755	146.19	2,018	168.10
76		1,616	134.61	1,858	154.77	1,795	149.52	2,064	171.93
77		1,651	137.53	1,899	158.19	1,834	152.77	2,109	175.68
78		1,684	140.28	1,937	161.35	1,871	155.85	2,152	179.26
79		1,717	143.03	1,975	164.52	1,908	158.94	2,193	182.68
80		1,749	145.69	2,013	167.68	1,944	161.94	2,236	186.26
81		1,783	148.52	2,049	170.68	1,980	164.93	2,277	189.67
82		1,815	151.19	2,086	173.76	2,016	167.93	2,318	193.09
83		1,843	153.52	2,119	176.51	2,048	170.60	2,355	196.17
84		1,872	155.94	2,153	179.34	2,080	173.26	2,393	199.34
85		1,895	157.85	2,179	181.51	2,106	175.43	2,421	201.67
86		1,919	159.85	2,207	183.84	2,132	177.60	2,452	204.25
87		1,944	161.94	2,236	186.26	2,160	179.93	2,484	206.92
88		1,969	164.02	2,263	188.51	2,187	182.18	2,515	209.50
89		1,993	166.02	2,292	190.92	2,214	184.43	2,546	212.08
90		2,016	167.93	2,318	193.09	2,240	186.59	2,576	214.58